



AUTHORIZED FEDERAL SUPPLY SERVICE  
INFORMATION TECHNOLOGY SCHEDULE PRICELIST  
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY  
EQUIPMENT, SOFTWARE AND SERVICES

Special Item No. 132-32 Term Software Licenses  
Special Item No. 132-33 Perpetual Software Licenses  
Special Item No. 132-34 Maintenance of Software  
Special Item No. 132-50 Training Courses  
Special Item No. 132-51 Information Technology Professional Services

**SIN 132-32 - TERM SOFTWARE LICENSES**

**FSC CLASS 7030 - INFORMATION TECHNOLOGY SOFTWARE**

Software maintenance as a product includes the publishing of bug/defect fixes via patches and updates/upgrades in function and technology to maintain the operability and usability of the software product. It may also include other no charge support that is included in the purchase price of the product in the commercial marketplace. No charge support includes items such as user blogs, discussion forums, on-line help libraries and FAQs (Frequently Asked Questions), hosted chat rooms, and limited telephone, email and/or web-based general technical support for user's self diagnostics. Software maintenance as a product does NOT include the creation, design, implementation, integration, etc. of a software package. These examples are considered software maintenance as a service.

**SIN 132-33 - PERPETUAL SOFTWARE LICENSES**

**FSC CLASS 7030 - INFORMATION TECHNOLOGY SOFTWARE**

Software maintenance as a product includes the publishing of bug/defect fixes via patches and updates/upgrades in function and technology to maintain the operability and usability of the software

**SIN 132-34 - MAINTENANCE OF SOFTWARE**

Software maintenance as a service creates, designs, implements, and/or integrates customized changes to software that solve one or more problems and is not included with the price of the software. Software maintenance as a service includes person-to-person communications regardless of the medium used to communicate: telephone support, on-line technical support, customized support, and/or technical expertise which are charged commercially. Software maintenance as a service is billed arrears in accordance with 31 U.S.C. 3324.

**SIN 132-50 - TRAINING COURSES FOR INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE (FPDS Code U012)**

**SIN 132-51 - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES**

FPDS Code D301 IT Facility Operation and Maintenance  
FPDS Code D302 IT Systems Development Services  
FPDS Code D306 IT Systems Analysis Services  
FPDS Code D307 Automated Information Systems Design and Integration Services  
FPDS Code D308 Programming Services  
FPDS Code D310 IT Backup and Security Services  
FPDS Code D311 IT Data Conversion Services  
FPDS Code D313 Computer Aided Design/Computer Aided Manufacturing (CAD/CAM) Services  
FPDS Code D316 IT Network Management Services  
FPDS Code D317 Creation/Retrieval of IT Related Automated News Services, Data Services, or Other Information Services (All other information services belong under Schedule 76)



Oakland Consulting Group, Inc.  
9501 Lanham Street, Suite 200, Lanham, MD 20706  
302-577-4111  
www.ocg-inc.com

Contract Number: GS-35F-0539L

Period Covered by Contract: August 10, 2006 through August 9, 2016

General Services Administration  
Federal Supply Service

Pricelist current through Modification # 15 dated February 11, 2014

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Supply Service's Home Page via the Internet at <http://www.fss.gsa.gov/>

## TABLE OF CONTENTS

<b>1. BASIC GUIDELINES FOR USING.....</b>	<b>3</b>
<b>2. SCOPE.....</b>	<b>4</b>
<b>3. TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF TRAINING COURSES FOR GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE (SPECIAL ITEM NUMBER 132-32, 132-33, 132-34).....</b>	<b>11</b>
<b>4. TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF TRAINING COURSES FOR GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE (SPECIAL ITEM NUMBER 132-50) .....</b>	<b>16</b>
<b>5. TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51) .....</b>	<b>18</b>
<b>6. PERFORMANCE INCENTIVES.....</b>	<b>18</b>
<b>7. ORDER.....</b>	<b>19</b>
<b>8. PERFORMANCE OF SERVICES.....</b>	<b>19</b>
<b>9. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989).....</b>	<b>19</b>
<b>10. INSPECTION OF SERVICES.....</b>	<b>19</b>
<b>11. RESPONSIBILITIES OF THE CONTRACTOR.....</b>	<b>19</b>
<b>12. RESPONSIBILITIES OF THE ORDERING ACTIVITY.....</b>	<b>20</b>
<b>13. INDEPENDENT CONTRACTOR.....</b>	<b>20</b>
<b>14. ORGANIZATIONAL CONFLICTS OF INTEREST.....</b>	<b>20</b>
<b>15. PAYMENTS.....</b>	<b>20</b>
<b>16. RESUMES.....</b>	<b>21</b>
<b>17. INCIDENTAL SUPPORT COSTS.....</b>	<b>21</b>
<b>18. APPROVAL OF SUBCONTRACTS.....</b>	<b>21</b>
<b>19. DESCRIPTION OF IT SERVICES AND PRICING.....</b>	<b>21</b>
<b>20. COMMITMENT TO SMALL BUSINESS PARTICIPATION.....</b>	<b>28</b>
<b>21. BEST VALUE BLANKET PURCHASE AGREEMENT FEDERAL SUPPLY SCHEDULE.....</b>	<b>28</b>



INFORMATION FOR ORDERING ACTIVITIES  
APPLICABLE TO ALL SPECIAL ITEM NUMBERS

**SPECIAL NOTICE TO AGENCIES: Small Business Participation**

SBA strongly supports the participation of small business concerns in the Federal Supply Schedules Program. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!™ on-line shopping service ([www.fss.gsa.gov](http://www.fss.gsa.gov)). The catalogs/pricelists, GSA Advantage!™ and the Federal Supply Service Home Page ([www.fss.gsa.gov](http://www.fss.gsa.gov)) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

**1. GEOGRAPHIC SCOPE OF CONTRACT:**

*Domestic delivery* is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

*Overseas delivery* is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

Offerors are requested to check one of the following boxes:

- ☐ The Geographic Scope of Contract will be domestic and overseas delivery.
- ☐ The Geographic Scope of Contract will be overseas delivery only.
- ☒ The Geographic Scope of Contract will be domestic delivery only.

**2. CONTRACTOR'S ORDERING ADDRESS AND PAYMENT INFORMATION:**

Oakland Consulting Group, Inc.  
9501 Sheridan Street, Suite 200  
Lanham, MD 20706  
(301) 577-4111  
Attn: Kathleen Jacobs  
[kjacobs@ocg-inc.com](mailto:kjacobs@ocg-inc.com)

Contractors are required to accept credit cards for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Credit cards will not be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.



The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance:

301-577-4111

### 3. LIABILITY FOR INJURY OR DAMAGE

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

### 4. STATICAL DATA FOR GOVERNMENT ORDERING OFFICE COMPLETION OF STANDARD FORM 279:

Block 9: G. Order/Modification Under Federal Schedule  
Block 16: Data Universal Numbering System (DUNS) Number: 03-647-8469  
Block 30: Type of Contractor – A Small Disadvantaged Business  
Block 36: Contractor's Taxpayer Identification Number (TIN): 94-3265535

4a. CAGE Code 1Y5Z2

4b. Contractor has registered with the Central Contractor Registration Database.

### 5. FOB DESTINATION

### 6. DELIVERY SCHEDULE

a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO)( as set forth below:

b. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER	DELIVERY TIME (Days ARO)
132-32	7 days
132-33	15 days
132-34	15 days
132-50	7 days
132-51	N/A

c. URGENT REQUIREMENTS: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

### 7. DISCOUNTS: Prices shown are NET Prices; Basic Discounts have been deducted.

a. Prompt Payment: Prompt payment terms are 1% Net 15 days.

b. Quantity: None

c. Dollar Volume: The volume discounts are listed as the “%” discount off of one order (not a combination of orders) for the specific dollar volumes listed, as negotiated with the Contractor are as follows: for all single orders over \$100K a 1%; for all single orders over \$300K and over a 2% discount shall be given; for all single orders over \$400K a 3% discount shall be given; for all single orders over \$500K a 4% discount shall be given; and for all single orders over \$700K a 5%

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discount shall be given on the order.

- d. Government Educational Institutions are offered the same discounts as other Government customers.
- e. Other: None

**8. TRADE AGREEMENTS ACT OF 1979, as amended:**

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

**9. STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING:**

**10. Small Requirements:** The minimum dollar value of orders to be issued is \$100.00.

**11. MAXIMUM ORDER (All dollar amounts are exclusive of any discount for prompt payment.)**

- a. Special Item Number 132-32 - Information Technology (IT) Professional Services - \$500,000
- b. Special Item Number 132-50 - Information Technology (IT) Professional Services - \$25,000
- c. Special Item Number 132-51 - Information Technology (IT) Professional Services - \$500,000
- d. Special Item Number 132-33 - Information Technology (IT) Software - \$999,999
- e. Special Item Number 132-34 - Information Technology (IT) Maintenance - \$999,999

**12. ORDERING PROCEEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS**

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

- a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.
- b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.

**13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS REQUIREMENTS:** ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

**13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS):** Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

**13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS):** Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and

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information concerning the availability of FED-STDs should be obtained from the GSA, Federal Supply Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

#### **14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2001)**

(a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.

(b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub .L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. The Industrial Funding Fee does NOT apply to travel and per diem charges.

NOTE: Refer to FAR Part 31.205-46 Travel Costs, for allowable costs that pertain to official company business travel in regards to this contract.

(c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.

(d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.

(e) Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.

(f) Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.

(g) Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.

(h) Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.

(i) Government-Furnished Property: As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.

(j) Availability of Funds: Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.

**15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES:** Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause (See C.1.)

**16. GSA ADVANTAGE!**

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.fss.gsa.gov/>.

**17. PURCHASE OF OPEN MARKET ITEMS**

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. ODCs (Other Direct Costs) are not part of this contract and should be treated as open market purchases. Ordering Activities procuring open market items must follow FAR 8.402(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if-**

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.



## **18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS**

a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

- (1) Time of delivery/installation quotations for individual orders;
- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.
- (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

## **19. OVERSEAS ACTIVITIES**

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

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Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

## **20. BLANKET PURCHASE AGREEMENTS (BPAs)**

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

## **21. CONTRACTOR TEAM ARRANGEMENTS**

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

## **22. INSTALLATION, DEINSTALLATION, REINSTALLATION**

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall receive less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8.

**23. SECTION 508 COMPLIANCE.**

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following:

[www.innotas.com](http://www.innotas.com)

The EIT standard can be found at: [www.Section508.gov/](http://www.Section508.gov/).

**24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES.**

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order –

- (a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and
- (b) The following statement:  
This order is placed under written authorization from \_\_\_\_\_ dated \_\_\_\_\_. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

**25. INSURANCE—WORK ON A GOVERNMENT INSTALLATION (JAN 1997)(FAR 52.228-5)**

(a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.

(b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—

- (1) For such period as the laws of the State in which this contract is to be performed prescribe; or
- (2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.

(c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

**26. SOFTWARE INTEROPERABILITY.**

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

**27. ADVANCE PAYMENTS**

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324)

**TERMS AND CONDITIONS APPLICABLE TO TERM SOFTWARE LICENSES  
(SPECIAL ITEM NUMBER 132-32), PERPETUAL SOFTWARE LICENSES  
(SPECIAL ITEM NUMBER 132-33) AND MAINTENANCE (SPECIAL ITEM  
NUMBER 132-34) OF GENERAL PURPOSE COMMERCIAL INFORMATION  
TECHNOLOGY SOFTWARE**

**INSPECTION/ACCEPTANCE**

The ordering activity reserves the right to inspect or test any software that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming software at no increase in contract price. The ordering activity must exercise its post acceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the software, unless the change is due to the defect in the software.

**GUARANTEE/WARRANTY**

The software and documentation is provided "as-is" without warranty of any kind. Licensor makes no warranty to licensee or any third party as to the accuracy, sufficiency, or suitability for any purpose of any of the software, documentation, or assistance provided hereunder including but not limited to the manufacture of products using the software, the yield from the manufacture of products using the software, or for the quality of such products made thereby. Licensor makes no warranties to licensee or to any third parties, either express or implied, including the implied warranties of merchantability or fitness for a particular purpose, or as to non-infringement.

The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.

Limitation of Liability. Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items. The following states LICENSOR's entire liability and LICENSEE's exclusive remedy. Neither party or its suppliers shall be liable in contract, in tort (including negligence and strict liability) or otherwise for damages or loss of other property or equipment, loss of profits or revenue, loss of use of equipment or power system, cost of capital, claims of customers or for any other indirect, incidental or consequential damages whatsoever, even if that party is advised of the possibility of such damages.

**TECHNICAL SUPPORT**

Technical Support is only available to sites with annual license fees in a paid up status. Normal response time for technical support is 2 business days, Monday through Friday except Federal Holidays.

Phone Support. The Appointment Analyzer Technical Support number 858-354-6565 is available from 8 AM to 5PM Pacific Time, Monday through Friday except Federal Holidays.

Email/Internet. Additionally, technical support may be requested via email: [appt\\_analyzer@mac.com](mailto:appt_analyzer@mac.com) or website: <http://www.apptanalyzer.com>.

## SOFTWARE MAINTENANCE

Maintenance will include free access to all maintenance upgrades to the application as long as annual licensing fees are in a paid up status. The purpose of maintenance upgrades is to incorporate bug fixes and user requested enhancements into the released product. Final selection of the user requested enhancements to be incorporated is at the discretion of the developer. Application upgrades will be released at least semi-annually and more often as necessary. The licensee is responsible for all necessary changes to data retrieval adhoc's that may be required to use new functionality.

## PERIODS OF INITIAL SOFTWARE LICENSES (132-32) AND ANNUAL LICENSE FEES

The Contractor shall honor orders for periods for the duration of the contract period or a minimum of 12 months.

Initial License. The initial license will expire 12 months after the software installation date.

Annual License Fees. Each annual license fee will extend the licensing period by 12 months. Multiple Annual License Fees may be purchased in advance.

Cross-Year Funding Within Contract Period. Where an ordering activity's specific appropriation authority provides for funds in excess of a 12 month period, the ordering activity may place an order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.

Expiration Of An Order . Ordering activities should notify the Contractor in writing sixty (60) calendar days prior to the expiration of an order if the term licenses is to be terminated at that time. Orders for the continuation of term licenses and/or maintenance will be required if the term licenses and/or maintenance is to be continued during the subsequent period.

## UTILIZATION LIMITATIONS

Software acquisition is limited to commercial computer software defined in FAR Part 2.101.

When acquired by the ordering activity, commercial computer software and related documentation so legend shall be subject to the following:

Title to and ownership of the software and documentation shall remain with the Contractor, unless otherwise specified.

Software licenses are by site and by ordering activity. An ordering activity is defined as a cabinet level or independent ordering activity. The software may be used by any subdivision of the ordering activity (service, bureau, division, command, etc.) that has access to the site the software is placed at, even if the subdivision did not participate in the acquisition of the software. Further, the software may be used on a sharing basis where multiple agencies have joint projects that can be satisfied by the use of the software placed at one ordering activity's site. This would allow other agencies access to one ordering activity's database. For ordering activity public domain databases, user agencies and third parties may use the computer program to enter, retrieve, analyze and present data. The user ordering activity will take appropriate action by instruction, agreement, or otherwise, to protect the Contractor's proprietary property with any third parties that are permitted access to the computer programs and documentation in connection with the user ordering activity's permitted use of the computer programs and documentation. For

purposes of this section, all such permitted third parties shall be deemed agents of the user ordering activity.

The ordering activity shall not provide or otherwise make available the software or documentation, or any portion thereof, in any form, to any third party without the prior written approval of the Contractor. Third parties do not include prime Contractors, subcontractors and agents of the ordering activity who have the ordering activity's permission to use the licensed software and documentation at the facility, and who have agreed to use the licensed software and documentation only in accordance with these restrictions. This provision does not limit the right of the ordering activity to use software, documentation, or information therein, which the ordering activity may already have or obtains without restrictions.

The ordering activity shall have the right to use the computer software and documentation with the computer for which it is acquired at any other facility to which that computer may be transferred, or in cases of disaster recovery, the ordering activity has the right to transfer the software to another site if the ordering activity site for which it is acquired is deemed to be unsafe for ordering activity personnel; to use the computer software and documentation with a backup computer when the primary computer is inoperative; to copy computer programs for safekeeping (archives) or backup purposes; to transfer a copy of the software to another site for purposes of benchmarking new hardware and/or software; and to modify the software and documentation or combine it with other software, provided that the unmodified portions shall remain subject to these restrictions.

"Commercial Computer Software" may be marked with the Contractor's standard commercial restricted rights legend, but the schedule contract and schedule pricelist, including this clause, "Utilization Limitations" are the only governing terms and conditions, and shall take precedence and supersede any different or additional terms and conditions included in the standard commercial legend.

#### SOFTWARE CONVERSIONS - (132-32)

Full monetary credit will be allowed to the ordering activity when conversion from one version of the software to another is made as the result of a change in operating system, or from one computer system to another. Under a term license (132-32), conversion credits which accrued while the earlier version was under a term license shall carry forward and remain available as conversion credits which may be applied towards the perpetual license price of the new version.

#### APPOINTMENT ANALYZER PRODUCT DESCRIPTION

##### Overview

The Appointment Analyzer provides comprehensive analysis of Medical Treatment Facility (MTF) performance across a wide range of measures. This analysis is beneficial in several ways. It produces a complete set of reports automatically, saving time for the staff, and improving the accuracy and consistency of the reports. It provides management with information about every clinic in the MTF at the clinic, group, directorate, and MTF levels. It highlights specific problems, and provides insight into the reasons behind them.

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Ultimately it enables healthcare professionals to improve the quality of care and access for the patient population.

MTF and Directorate level overview reports summarize clinic performance against mandated standards in easy to read graphs and stoplight charts. Performance Metrics show status for the current month and progress over the full period of the report.

Summary graphs and charts provide an instant snapshot of MTF or Directorate performance.

The Appointment Analyzer™ is a highly automated process that produces presentation quality charts and graphics in Microsoft Excel. It is designed to be extremely easy to use and highly user-configurable. The Appointment Analyzer™ processes the results of standard CHCS ad hoc queries.

### Clinic Reports

A detailed and comprehensive report is prepared for each clinic. These reports allows healthcare professionals to:

- Quickly comprehend clinic performance;
- Rapidly identify potential problems;
- Better allocate resources and training; and
- Proactively manage to achieve the highest standards of quality of care and patient access.

These reports include a variety of charts, graphs, and formatted reports:

- |   |  |
|---|--|
| 1. Success in Meeting Access to Care Standards for the Month and Period of Report | 2. Clinic Workload   |
| 3. Other Appointments Reasons (e.g. Mis-booked per Chief Complaint)               | 4. Clerk Performance   |
| 5. Patient Demographics   | 6. Provider Bookings   |
| 7. Provider Workload [5 reports]  | 8. Comprehensive Schedule Template Analysis: By the Hour, Day of the Week, Month of the Year, Season of the Year |
| 9. Non-Compliant Appointments Booked Outside Access Standards                     | 10. Count and % of Appointments with No DEERS & Non-Eligible/Non-Enrolled/Medicare                               |
| 11. Percentage by ACV Categories & Access Goal                                    | 12. Left Without Being Seen  |
| 13. Encounter Status (e.g. KEPT, NOSHOW, CANCEL) by day of the week, week, etc.   | 14. Deceased Patients List   |
| 15. Frequent Flier List   | 16. Reimbursable Patients Seen   |
| 17. Frequent No Show List   | 18. Tricare For Life (Age 65) Patients Seen  |
| 19. Kept – UnKept Appointment Last 12 Months                                      | 20. Appointments Seen Outside Normal clinic hours  |
| 21. Average “Days to be Seen” by Appointment Type                                 | 22. High Interest Patient Types Seen   |

### MTF & Directorate Reports

Information from Clinic Reports is aggregated into Directorate-level and MTF-level reports. These reports include but are not limited to:

- |  |                      |
|--|----------------------|
| 1. MTF-Overall & Directorate Overall Summaries (e.g. compliance with Access to Care goals, total workload, workload analysis, Clinic rankings) | 2. Frequent No Shows |
|--|----------------------|



- |                                   |  |
|-----------------------------------|--|
| 3. Deceased Patients              | 4. Reimbursable Patients                     |
| 5. High Interest ACV's            | 6. Seasonal Analysis                         |
| 7. Left Without Being Seen Report | 8. Frequent Access Primary Care Clinics Only |
| 9. Frequent Access All Clinics    | 10. Tricare For Life (Age 65) Patients       |

#### Using Appointment Analyzer

The Appointment Analyzer is highly user-configurable and works off of standard CHCS ad hoc queries. The User's manual provides complete information on using the Appointment Analyzer software. Electronic copies of the User's Manual will be provided during the installation process. Additional copies of the User's Manual can be downloaded from the web site [www.apptanalyzer.com](http://www.apptanalyzer.com).

#### TRAINING & INSTALLATION

Installation. Installation includes assisting the site staff in configuring the application to meet site needs and training of operators. Upon purchase of the Appointment Analyzer software, each site should designate a project coordinator to assist in the configuration process. One or more site personnel should be designated as operators. Installation tasks include:

Customization of configuration files to meet site requirements ~ 16 hrs. This task is completed prior to installation and is a cooperative effort of contractor and site personnel. Actual duration of the task may be as long as 4 weeks dependent entirely upon the gathering of site specific information by site personnel.

Application installation on Microsoft Windows workstation. ~2 hour. This task may require administrative permissions on the workstation and may require IT support [On-Site].

Operator Training: Training of operators in configuration and operation ~ 14 hrs [On-Site].

Appointment Analyzer Training. The initial installation includes training for site executives and clinic managers. Number and types of training session to be presented will be coordinated and customized to site requirements. ~24 hours for course presentation during installation week. [On-Site]. Below is a short description of the two training sessions available.

Executive Level Training 45 minute overview course designed for department heads and decision makers. Primary focus is on MTF and Department/Directorate level aggregate reports.

Clinic Managers Training. A 90 minute course that covers the clinic level reports in detail along with a quick overview of MTF and Department/Directorate aggregate reports.

#### Pre-Installation Tasks (To be accomplished by Site Personnel):

CHCS Installation Task: Installation of CHCS Appointment Analyzer query (available from MHS help desk) is required for Appointment Analyzer analysis. This task must be accomplished by a CHCS administrator prior to installation of the Appointment Analyzer.



### EQUIPMENT COMPATIBILITY

Appointment Analyzer requires a PC running Windows 2000 or later and Excel 2003 or later. Recommended minimum hardware requirements are a 3 Ghz processor with 1 GigaBytes of RAM and 100 GigaBytes of Hard Drive space available.

### RIGHT-TO-COPY

LICENSEE may make a copy(s) of SOFTWARE and DOCUMENTATION as required for backup purposes and in support of its use of the SOFTWARE at LICENSEE's site(s), but LICENSEE must include existing copyright notices on any such copy. Such notice(s) may appear in several forms, including machine readable form, and LICENSEE agrees to reproduce such notice(s) in each form in which it appears, to the extent that it is physically possible to do so.

### TRAVEL

All travel required to completed Appointment Analyzer installation and training, including mileage and daily living expenses (e.g., per diem charges) are governed by Pub. L. 99-234 and FAR Part 31.205-46, and are reimbursable by the ordering activity on orders placed under the Multiple Award Schedule, as applicable, in effect on the date(s) the travel is performed. Contractors cannot use GSA city pair contracts. The Industrial Funding Fee does NOT apply to travel and per diem charges.



**TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF  
TRAINING COURSES FOR GENERAL PURPOSE COMMERCIAL  
INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE  
(SPECIAL ITEM NUMBER 132-50)**

**1. SCOPE**

- a. The Contractor shall provide training courses normally available to commercial customers, which will permit ordering activity users to make full, efficient use of general purpose commercial IT products. Training is restricted to training courses for those products within the scope of this solicitation.
- b. The Contractor shall provide training at the Contractor's facility and/or at the ordering activity's location, as agreed to by the Contractor and the ordering activity.

**2. ORDER**

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPAs) shall be the basis for the purchase of training courses in accordance with the terms of this contract. Orders shall include the student's name, course title, course date and time, and contracted dollar amount of the course.

**3. TIME OF DELIVERY**

The Contractor shall conduct training on the date (time, day, month, and year) agreed to by the Contractor and the ordering activity.

**4. CANCELLATION AND RESCHEDULING**

- a. The ordering activity will notify the Contractor at least seventy-two (72) hours before the scheduled training date, if a student will be unable to attend. The Contractor will then permit the ordering activity to either cancel the order or reschedule the training at no additional charge. In the event the training class is rescheduled, the ordering activity will modify its original training order to specify the time and date of the rescheduled training class.
- b. In the event the ordering activity fails to cancel or reschedule a training course within the time frame specified in paragraph a, above, the ordering activity will be liable for the contracted dollar amount of the training course. The Contractor agrees to permit the ordering activity to reschedule a student who fails to attend a training class within ninety (90) days from the original course date, at no additional charge.
- c. The ordering activity reserves the right to substitute one student for another up to the first day of class.
- d. In the event the Contractor is unable to conduct training on the date agreed to by the Contractor and the ordering activity, the Contractor must notify the ordering activity at least seventy-two (72) hours before the scheduled training date.

**5. FOLLOW-UP SUPPORT**

The Contractor agrees to provide each student with unlimited telephone support for a period of one (1) year from the completion of the training course. During this period, the student may contact the Contractor's instructors for refresher assistance and answers to related course curriculum questions.

**6. PRICE FOR TRAINING**

The price that the ordering activity will be charged will be the ordering activity training price in effect at the time of order placement, or the ordering activity price in effect at the time the training course is conducted, whichever is less.

## **7. INVOICES AND PAYMENT**

Invoices for training shall be submitted by the Contractor after ordering activity completion of the training course. Charges for training must be paid in arrears (31 U.S.C. 3324). **PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.**

## **8. FORMAT AND CONTENT OF TRAINING**

- a. The Contractor shall provide written materials (i.e., manuals, handbooks, texts, etc.) normally provided with course offerings. Such documentation will become the property of the student upon completion of the training class.
- b. **\*\*If applicable\*\*** For hands-on training courses, there must be a one-to-one assignment of IT equipment to students.
- c. The Contractor shall provide each student with a Certificate of Training at the completion of each training course.
- d. The Contractor shall provide the following information for each training course offered:
  - (1) The course title and a brief description of the course content, to include the course format (e.g., lecture, discussion, hands-on training);
  - (2) The length of the course;
  - (3) Mandatory and desirable prerequisites for student enrollment;
  - (4) The minimum and maximum number of students per class;
  - (5) The locations where the course is offered;
  - (6) Class schedules; and
  - (7) Price (per student, per class (if applicable)).
- e. For those courses conducted at the ordering activity's location, instructor travel charges (if applicable), including mileage and daily living expenses (e.g., per diem charges) are governed by Pub. L. 99-234 and FAR Part 31.205-46, and are reimbursable by the ordering activity on orders placed under the Multiple Award Schedule, as applicable, in effect on the date(s) the travel is performed. Contractors cannot use GSA city pair contracts. The Industrial Funding Fee does NOT apply to travel and per diem charges.

**TERMS AND CONDITIONS APPLICABLE TO INFORMATION  
TECHNOLOGY (IT)  
PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51)**

**1. SCOPE**

- a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

**2. PERFORMANCE INCENTIVES**

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract in accordance with this clause.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

**3. ORDER**

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

**4. PERFORMANCE OF SERVICES**

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

## **5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)**

(a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

- (1) Cancel the stop-work order; or
- (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

(b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

- (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
- (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

(c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

(d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

## **6. INSPECTION OF SERVICES**

The Inspection of Services-Fixed Price (AUG 1996) (Deviation – May 2003) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection-Time-and-Materials and Labor-Hour (JAN 1986) (Deviation – May 2003) clause at FAR 52.246-6 applies to time-and-materials and labor-hour orders placed under this contract.

## **7. RESPONSIBILITIES OF THE CONTRACTOR**

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Deviation – May 2003) Rights in Data – General, may apply.

## **8. RESPONSIBILITIES OF THE ORDERING ACTIVITY**

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Services.

## **9. INDEPENDENT CONTRACTOR**

All IT Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

## **10. ORGANIZATIONAL CONFLICTS OF INTEREST**

### **a. Definitions.**

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

## **11. ORGANIZATIONAL CONFLICTS OF INTEREST**

The Contractor, upon completion of the work ordered, shall submit invoices for IT services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

## **12. PAYMENTS**

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003)) applies to labor-hour orders placed under this contract.

### **13. RESUMES**

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

### **14. INCIDENTAL SUPPORT COSTS**

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

### **15. APPROVAL OF SUBCONTRACTS**

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

### **16. DESCRIPTION OF IT SERVICES, PRODUCTS AND PRICING**

#### **PERSONNEL JOB TITLE QUALIFICATIONS**

##### **COMMERCIAL JOB TITLE: IT CONSULTING PARTNER**

Experience managing large scale projects. Substantial experience in managing the business issues associated with client requirements.

##### **Responsibility:**

Managing contractual relationship with agencies and departments using implementation services. Negotiates and makes decisions for the firm. Applies the resources of the Firm to the project. Defines project approach, methods, and staffing. Conducts quality assurance over key project deliverables. Resolves issues with staff, tools and methods. Participates in project status and steering and committee meetings to resolve issues through application of Firm resources or experience gained on other projects. Develop and implement high level road map, analyze firm's current business processes, project organizational chart, business scenarios, critical success factors.

##### **Commercial Job Title: Senior Program Manager**

General Experience: Experience managing large scale projects. Experience in managing the business issues associated with client requirements.

Minimum Experience: 10 years of applicable experience with at least 4 manager large projects.

Minimum Education: Bachelor's Degree or equivalent professional experience.  
Advanced degree equivalent to 2 years experience.

Job Description: Senior level executive with extensive experience in delivery of state of the art technology solutions. Provides overall managerial direction for multiple projects. Formulates and reviews project feasibility studies, determines cost and ensures conformance to quality standards.

**Commercial Job Title: Project Manager/Project Leader**

General Experience: Experience with at least full life cycle implementations and hands on experience.

Minimum Experience: 5+ years of project management experience with multi-functional, enterprise applications.

Minimum Education: Bachelor's Degree or equivalent professional experience.

Job Description: Analysis and design and implementation of medium to large IT systems. Develop training and testing materials and documentation.

**Commercial Job Description: Senior Functional Analyst**

General Experience: Experienced managing teams or certification in conduction projects. Specialized knowledge of business issues related to implementing system or specialized experience in business best practices and/or the management of complex business change.

Minimum Experience: 6+ years of experience as functional consultant; Advanced Degree is equivalent to 3 years of experience.

Minimum Education: Bachelor's Degree or equivalent professional experience.

Job Description: Develops, maintains and monitors sub-task work plans using Firm proprietary estimating, workplanning, and tracking tools and methods. Assigns work tasks to team members. Performs first line quality assurance over interim work products and deliverables. Performs first line resolutions. Works with the project manager to resolve staffing and business issues. Applies knowledge of industry best practices, business process re-engineering or change management methods. Provides subject matter knowledge to project manager, users or package implementers.

**Commercial Job Title: Functional Analyst**

General Experience: Specialized knowledge of business issues related to implementing system.

Minimum Experience: 4+ years of ERP experience as functional consultant

Minimum Education: Bachelor's Degree or equivalent professional experience.

Job Description: Develops, maintains and monitors sub-tasks workplans using Firm proprietary estimating, workplanning and tracking tools and methods. Assigns work tasks to team members. Performs first line quality assurance over interim work products and deliverables. Performs first line resolutions. Works with the project manager to resolve staffing and business issues.



**Commercial Job Title: Technical/Development Specialist**

Minimum Experience: 4+ years of development/technical experience, with at least 18 months in area of specific interest )(C++, HTML, SQL, various software packages, etc.)

Minimum Education: Bachelor's Degree or equivalent professional experience.

Job Description: Develops and implements systems using specialized program languages and techniques. Responsible for installing, troubleshooting and maintaining specialized packaged software modules.

**Commercial Job Title: ERP Developer**

Minimum Experience: 4+ years of development ERP experience with at least 18 months in area of specific interest.

Minimum Education: Bachelor's Degree or equivalent professional experience

Job Description: Expert configuration, ERP development, security administration or basis administration personnel whose job is to develop ERP programs in accordance to specifications. Use technical development knowledge of ERP in an effort to develop business ERP programs that satisfy program specifications.

**Commercial Job Title: ERP Analyst & Configurer**

Minimum Experience: 4+ years of development ERP experience with at least 18 months in area of specific functional area.

Minimum Education: Bachelor's Degree or equivalent professional experience.

Job Description: Design, analyze and implement business and system requirements (specifications) into ERP. Use technical knowledge of ERP in an effort to configure and analyze business and system requirements that satisfy the request of the business users and system specifications. Unit test all configuration.

**Commercial Job Title: Database Administrator (DBA)**

Minimum Experience: Ability to create, manage and maintain complex databases systems. Understand impact of customizations and upgrades.

Job Description: Plan and execute conversion of application database maintenance conversions. Development and implementation of systems using client server and/or related technologies.

**Commercial Job Title: Project Administrator**

Minimum Experience: Specialized database experience and experience with implementation and maintenance of packaged software.

Job Description: Responsible for installing, troubleshooting and maintaining specialized packaged software modules.



**Commercial Job Title: Security Administrator**

Minimum Experience: 5 years experience of which at least 3 must be specialized experience in defining computer security requirements for high level applications, evaluation of approved security product capabilities and developing solutions to problems.

Job Description: Analyze and define security requirements for multilevel security issues. Design, develop and implement solutions to MLS requirements. Gather and organize technical information about an organization's mission goals and needs, existing security products. Performs risk analysis which also includes risk assessment.

**Admin Support/Graphic Specialist**

Minimum Experience: 1 year specialized experience using commercial automated work processing, graphic systems, spreadsheets and desktop publishing systems. Ability to work independently.

Job Description: Directly support Program Manager or Project Manager by maintaining personnel and other files: prepare correspondence, schedules and coordinate travel. Assist in the preparation of presentation graphics and support the development of contract deliverables and reports by developing and updating graphic and support the development of contract deliverables and reports by developing and updating graphic presentations to improve the quality and enhance the usability of these documents.

**Commercial Job Description: ERP K1**

General Experience: 0 year

Minimum Experience: 2 weeks applicable training or 3 months experience in role

Minimum Education: Bachelor's Degree

Job Description: Works with the supervision of more senior resource(s) to implement ERP software. They are expected to participate as a team member in a consulting project and follow the instructions of the team leader.

**Commercial Job Description: ERP K2**

General Experience: 2 years general industry experience

Minimum Experience: 2-4 weeks applicable training or 3-6 months in role

Minimum Education: Bachelor's Degree

Job Description: Works with the supervision of more senior resource(s) to implement SAP software. They are expected to participate as a team member in a consulting project and follow the instructions of the team leader.

**Commercial Job Description: ERP K3**

General Experience: 3 years industry experience

Minimum Experience: 4 or more weeks applicable training; possible training in different modules or toolsets; 12 months experience in role

Minimum Education: Bachelor's Degree

Job Description: Demonstrates knowledge of SAP core competencies. Can work independently in assigned SAP core competencies, or with the supervision of more senior resources. Performs configuration and assists clients in testing cycles, assists the client in knowledge transfer. Primary responsibility is preparation and contribution to the process design workshops, take directions and configure the system, demonstrate and gain acceptance from the customer. Assist in the technical preparation of BPP's, Test Scenarios, End-user documentation, and User manuals. Sets priorities appropriately. Ensures that work outputs are timely and of the highest quality.

**Commercial Job Description: ERP K4**

General Experience: 4 years general industry experience

Minimum Experience: 4 or more weeks applicable training; possible training in different modules or toolsets; may have experience in more than one ERP implementation.

Minimum Education: Bachelor's Degree

Job Description: Demonstrates knowledge of core competencies. Can work independently in assigned core competencies, or with the supervision of more senior resources. May also act in team leadership role. Performs configuration and assists clients in testing cycles, assists the client in knowledge transfer. Primary responsibility is preparation and contribution to the process design workshops, take directions and configure the system, demonstrate and gain acceptance from the customer. Assist in the technical preparation of BPP's, Test Scenarios, End-user documentation, and User manuals. Sets priorities appropriately. Ensures that work outputs are timely and of the highest quality.

**Commercial Job Description: ERP K5**

General Experience: 6 years with possible extensive industry experience

Minimum Experience: 4 or more weeks of applicable training; possible training in different modules or toolsets; may have experience in more than one ERP implementation; 3 years experience in the role.

Minimum Education: Bachelor's Degree

Job Description: Contributes to consulting projects by analyzing client's business processes and design solution. Moves logically and creatively from facts to conclusions. Performs configuration and assists clients in testing cycles. Assists the client in knowledge transfer. Primary responsibility is preparation and contribution to the process design workshops, provide directions to the consultants and configure the system, demonstrate and gain acceptance from the customer. Deploy consultants in the technical preparation of BPP's, Test Scenarios, End-user documentation, and User manuals. Sets priorities appropriately and ensures that work outputs are timely and of the highest quality. Use ERP methodology and tools in the project. Leads the execution of assigned project tasks in areas of demonstrated competence. This includes facilitating meetings/task groups, tracking and influencing task group progress, tracking project deliverables, etc. Is a key client contact and will exercise authority appropriate to particular client requests commensurate with client expectations of decision-making and consistent with normal policies and practices.

**Commercial Job Description: ERP K6**

General Experience: 3-6 years general industry experience

Minimum Experience: Significant applicable training; training in different modules or toolsets; 3-5 years in role; experience in more than one ERP implementation; possible project management experience; possible mastery of ER architecture/functional core competencies and a recognized expert in more than one area. Is a resource to all other consultants in defined areas of expertise.

Minimum Education: Bachelor's Degree

Job Description: May demonstrate extensive knowledge of ERP core competencies. Can work independently in assigned ERP core competencies. May also act in team leadership role or project management role.

**Commercial Job Description: ERP K7**

General Experience: 4-8 years with extensive industry experience

Minimum Experience: Significant applicable ERP training with training in different modules or toolsets and or 3 to 6 years experience in the role. Experience in more than one ERP implementation and possible mastery of ERP architecture/functional core competencies and a recognized expert in more than one area. Is a resource to other consultants in all defined areas of expertise.

Minimum Education: Bachelor's Degree

Job Description: May demonstrate extensive knowledge of ERP core competencies. Can work independently in assigned ERP core competencies. May also act in a project management role. Mastery of ERP architecture/functional core competencies and a recognized expert in more than one area. Is a resource to other consultants in all defined areas of expertise.

**Commercial Job Description: ERP K8**

General Experience: 4 -8 years general industry experience

Minimum Experience: Significant ERP experience; 3-6 years experience in role; Experience in more than one ERP implementation and possible mastery of ERP architecture/functional core competencies and a recognized expert in more than one area. Is a resource to other consultants in all defined areas of expertise.

Minimum Education: Bachelor's Degree

Job Description: Demonstrates extensive knowledge of ERP core competencies (industry recognition). Can work independently in assigned ERP core competencies. May also act in a project management role. Works with the supervision of more senior resource(s) to implement ERP software. They are expected to participate as a team member in a consulting project and follow the instructions of the team leader.

## PRICE LIST

### GSA - Authorized Price List for Labor Oakland Consulting Group Government Rates

**8/10/12 to 8/10/13**

<b>SIN</b>	<b>Labor Category</b>	<b>Hourly Rate</b>
<b>132-51</b>	IT Consulting Partner	\$243.73
<b>132-51</b>	Senior Program Manager	\$216.03
<b>132-51</b>	ERP Applications Manager	\$191.97
<b>132-51</b>	Senior Functional Analyst	\$191.97
<b>132-51</b>	Project Manager/Leader	\$162.86
<b>132-51</b>	Project Administrator	\$168.40
<b>132-51</b>	Functional Analyst	\$132.94
<b>132-51</b>	ERP Analyst/Configurer	\$132.94
<b>132-51</b>	ERP Developer	\$127.41
<b>132-51</b>	Security Administrator	\$127.41
<b>132-51</b>	Database Administrator	\$104.09
<b>132-51</b>	Technical Development Specialist	\$104.09
<b>132-51</b>	Admin Support/Graphic Specialist	\$45.43
<b>132-51</b>	ERP Public Services Single Order K1	\$152.00
<b>132-51</b>	ERP Public Services Single Order K2	\$180.14
<b>132-51</b>	ERP Public Services Single Order K3	\$213.92
<b>132-51</b>	ERP Public Services Single Order K4	\$242.06
<b>132-51</b>	ERP Public Services Single Order K5	\$292.73
<b>132-51</b>	ERP Public Services Single Order K6	\$343.40
<b>132-51</b>	ERP Public Services Single Order K7	\$388.43
<b>132-51</b>	ERP Public Services Single Order K8	\$450.35

## SAP SOFTWARE AND MAINTENANCE

SIN #	MFR Part #	Product Name/ Description	Proposed GSA Price (with IFF of .75%)	Annual Maintenanc e SIN #	Proposed GSA Price (with IFF of .75%)	Countr y of Origin	Warrant y
		<b>Application Users</b>					
132-33	7003013	SAP Developer User	\$ 7,889.17	132-34	1,735.35	US	180 Days
132-33	7003012	SAP Professional User	\$ 4,207.56	132-34	925.52	US	180 Days
132-33	7003015	SAP Employee User	\$ 525.94	132-34	115.69	US	180 Days
132-33	7003016	SAP Employee Self-Service User	\$ 165.24	132-34	36.25	US	180 Days
132-33	7011043	SAP Employee Self-Service Core User	\$ 78.59	132-34	17.36	US	180 Days
132-33	7017376	SAP Industry Portfolio User	\$ 1,577.83	132-34	347.07	US	180 Days
132-33	7017377	SAP Project User	\$ 1,183.88	132-34	260.30	US	180 Days
132-33	7017378	SAP Worker User	\$ 788.92	132-34	173.53	US	180 Days
132-33	7009705	SAP Learning User	\$ 52.39	132-34	11.56	US	180 Days
132-33	7011045	SAP Manager Self-Service User	\$ 788.92	132-34	173.53	US	180 Days
132-33	7010204	SAP Retail User	\$ 788.92	132-34	173.53	US	180 Days
132-33	7011618	SAP Logistics User	\$ 1,183.88	132-34	260.30	US	180 Days
132-33	7015803	SAP Health Care User	\$ 328.46	132-34	72.31	US	180 Days
		<b>Platform User / SAP Applications</b>					
132-33	7010484	SAP Platform Advanced User	\$ 2,103.78	132-34	462.76	US	180 Days
132-33	7009801	SAP Platform Extended User	\$ 1,314.86	132-34	289.22	US	180 Days
132-33	7009802	SAP Platform Standard User	\$ 328.46	132-34	72.31	US	180 Days
		SAP NetWeaver Users					
132-33	7009024	SAP NetWeaver Developer User	\$ 4,602.52	132-34	1,012.29	US	180 Days
132-33	7009025	SAP NetWeaver Administrator User	\$ 4,207.56	132-34	925.52	US	180 Days
132-33	7015665	SAP NetWeaver Gateway User	\$ 1,183.88	132-34	260.30	US	180 Days
132-33	7015666	SAP NetWeaver Gateway User for Productivity Apps	\$ 328.46	132-34	72.31	US	180 Days
		<b>SAP Business Suite</b>					
		<b>Enterprise Foundation</b>					
132-33		SAP ERP Foundation Starter	\$ 21,037.78	132-34	4,627.59	US	180 Days
132-33	7016418	SAP ERP Foundation Extension	\$ 2,103.78	132-34	462.76	US	180 Days
		<b>Enterprise Extensions</b>					
132-33	7009026	SAP Sales and Service Order Processing	\$ 131.99	132-34	28.92	US	180 Days

132-33	7009027	SAP Purchase Order Processing	\$ 262.97	132-34	57.84	US	180 Days
132-33	7017373	SAP Payroll Processing	\$ 9,861.96	132-34	2,169.18	US	180 Days
132-33	7017374	SAP E-Recruiting	\$ 9,861.96	132-34	2,169.18	US	180 Days
132-33	7002075	SAP Learning Solution	\$ 39,445.84	132-34	8,676.74	US	180 Days
132-33	7003485	SAP Enterprise Learning Environment	\$ 52,594.46	132-34	11,568.98	US	180 Days
132-33	7016967	SAP Treasury and Financial Risk Management, treasury operations	\$ 11,833.75	132-34	2,603.02	US	180 Days
132-33	7016968	SAP Treasury and Financial Risk Management, treasury and risk	\$ 11,833.75	132-34	2,603.02	US	180 Days
132-33	7017758	SAP Treasury and Risk Management, fin risk mgmt for commodities	\$ 262.97	132-34	57.84	US	180 Days
132-33	7016969	SAP Collaborative Finance Operations, receivables management	\$ 11,176.83	132-34	2,458.41	US	180 Days
132-33	7016970	SAP Enterprise Risk and Compliance Management, risk management	\$ 7,626.20	132-34	1,677.50	US	180 Days
132-33	7017754	SAP Financial Planning and Analysis, planning and reporting, Prof Ed	\$ 24,325.44	132-34	5,350.65	US	180 Days
132-33	7017748	SAP Financial Planning and Analysis, planning and reporting, Std Ed	\$ 6,574.31	132-34	1,446.12	US	180 Days
132-33	7017759	SAP Accounting powered by SAP HANA	\$ 131.99	132-34	28.92	US	180 Days
132-33	7017749	SAP Acct and Fin Close, corp close & discl, fin. cons. Vers, Prof Ed	\$ 15,778.34	132-34	3,470.69	US	180 Days
132-33	7017750	SAP Acct and Fin Close, corp close & discl, fin. cons. Vers, Std Ed	\$ 7,889.17	132-34	1,735.35	US	180 Days
132-33	7017751	SAP Acct and Fin Close, corp close & discl, BPC version, Prof Ed	\$ 15,778.34	132-34	3,470.69	US	180 Days
132-33	7017753	SAP Acct and Fin Close, corp close & discl, BPC version, Std Ed	\$ 7,889.17	132-34	1,735.35	US	180 Days
132-33	7011588	SAP Commodity Procurement: base package	\$ 394,458.44	132-34	86,767.36	US	180 Days
132-33	7011589	SAP Commodity Sales: base package	\$ 394,458.44	132-34	86,767.36	US	180 Days

132-33	7011590	SAP Commodity Sales & Procurement for iron ore, steel and coal	\$ 13,148.61	132-34	2,892.25	US	180 Days
132-33	7011591	SAP Commodity Sales & Procurement for oil, oil equivalent and gas	\$ 13,148.61	132-34	2,892.25	US	180 Days
132-33	7011592	SAP Commodity Sales & Procurement for base metals, cereals and sugar	\$ 13,148.61	132-34	2,892.25	US	180 Days
132-33	7011593	SAP Commodity Sales & Procurement for alu, grains and other major crop	\$ 13,148.61	132-34	2,892.25	US	180 Days
132-33	7011594	SAP Commodity Sales & Procurement for non-ferrous base metals	\$ 13,148.61	132-34	2,892.25	US	180 Days
132-33	7011595	SAP Commodity Sales & Procurement for coffee, oilseeds, meat, dairy	\$ 13,148.61	132-34	2,892.25	US	180 Days
132-33	7011596	SAP Commodity Sales & Procurement for tin, nickel, cocoa, tea	\$ 13,148.61	132-34	2,892.25	US	180 Days
132-33	7011597	SAP Commodity Sales & Procurement for silver	\$ 13,148.61	132-34	2,892.25	US	180 Days
132-33	7011598	SAP Commodity Sales & Procurement for precious metals except silver	\$ 13,148.61	132-34	2,892.25	US	180 Days
132-33	7009035	SAP Real Estate Management, office, retail and industrial property mgmt	\$ 9,861.96	132-34	2,169.18	US	180 Days
132-33	7001164	SAP Real Estate Management, residential property mgmt	\$ 15,778.34	132-34	3,470.69	US	180 Days
132-33	7010026	SAP Real Estate Management, land management	\$ 5,259.45	132-34	1,156.90	US	180 Days
132-33	7009037	SAP EHS Management: product and REACH compliance	\$ 13,148.61	132-34	2,892.25	US	180 Days
132-33	7010170	SAP EHS Management, product safety	\$ 13,148.61	132-34	2,892.25	US	180 Days
132-33	7017270	SAP EHS Management, environment, health, and safety	\$ 31,556.68	132-34	6,941.39	US	180 Days



132-33	7017516a	SAP Incentive and Commission Management, first 4000 units	\$ 657.93	132-34	144.61	US	180 Days
132-33	7017516b	SAP Incentive and Commission Management, above 4000 units	\$ 131.99	132-34	28.92	US	180 Days
132-33	7017277	SAP Work Clearance Management	\$ 65,743.07	132-34	14,461.23	US	180 Days
132-33	7009814	SAP Financial Closing cockpit	\$ 16,436.27	132-34	3,615.31	US	180 Days
132-33	7017284	SAP Master Data Governance, Financials	\$ 131,486.15	132-34	28,922.45	US	180 Days
132-33	7017285	SAP Master Data Governance, Supplier	\$ 98,614.61	132-34	21,691.84	US	180 Days
132-33	7017286	SAP Master Data Governance, Customers	\$ 98,614.61	132-34	21,691.84	US	180 Days
132-33	7017287	SAP Master Data Governance, Product	\$ 98,614.61	132-34	21,691.84	US	180 Days
132-33	7017288	SAP Master Data Governance, Custom	\$ 98,614.61	132-34	21,691.84	US	180 Days
132-33	7017289	SAP Master Data Governance, Consumers	\$ 98,614.61	132-34	21,691.84	US	180 Days
132-33	7017254	SAP Shared Service Framework for finance and accounting	\$ 19,722.92	132-34	4,338.37	US	180 Days
132-33	7017375	SAP Shared Service Framework, Human Resources	\$ 13,148.61	132-34	2,892.25	US	180 Days
132-33	7010494	SAP Linear Asset Management	\$ 525.94	132-34	115.69	US	180 Days
132-33	7017271	SAP Quality Issue Management	\$ 10,518.89	132-34	2,313.80	US	180 Days
132-33	7011919	SAP Management of Change	\$ 10,518.89	132-34	2,313.80	US	180 Days
132-33	7017278	SAP Commercial Project Management, option for workspaces	\$ 5,259.45	132-34	1,156.90	US	180 Days
132-33	7017279	SAP Commercial Project Management, option for cost and revenue planning	\$ 9,861.96	132-34	2,169.18	US	180 Days
132-33	7017280	SAP Commercial Project Management, opt. for issue and change manag.	\$ 9,861.96	132-34	2,169.18	US	180 Days
		<b>Line of Business Portfolio</b>					
		<b>Procurement</b>					
132-33	7011637	SAP Extended Sourcing	\$ 1,314.86	132-34	289.22	US	180 Days

132-33	7011638	SAP Extended Procurement	\$ 1,314.86	132-34	289.22	US	180 Days
132-33	7017263a	SAP Supplier Lifecycle Management, up to 200 units	\$ 657.93	132-34	144.61	US	180 Days
132-33	7017263b	SAP Supplier Lifecycle Management, over 200 units	\$ 394.96	132-34	86.77	US	180 Days
132-33	7011371	SAP Spend Performance Management	\$ 328.46	132-34	72.31	US	180 Days
132-33	7017551	SAP Procurement, extension for Public Sector and Regulated Industries	\$ 394.96	132-34	86.77	US	180 Days
		<b>Supply Chain</b>					
132-33	7017346	SAP Global Available-to-Promise	\$ 164,357.68	132-34	36,153.07	US	180 Days
132-33	7017343	SAP Demand Planning	\$ 131,486.15	132-34	28,922.45	US	180 Days
132-33	7017344	SAP Supply Network Planning	\$ 197,229.22	132-34	43,383.68	US	180 Days
132-33	7017348	SAP Enterprise Inventory, Service-Level Optimization, and Analytics	\$ 578,539.04	132-34	127,258.80	US	180 Days
132-33	7017349	SAP Extended Manufacturing	\$ 276,120.91	132-34	60,737.15	US	180 Days
132-33	7017350	SAP Supplier Collaboration	\$ 262,972.29	132-34	57,844.91	US	180 Days
132-33	7017345	SAP Customer Collaboration	\$ 164,357.68	132-34	36,153.07	US	180 Days
132-33	7017351	SAP Outsourced Manufacturing	\$ 177,506.30	132-34	39,045.31	US	180 Days
132-33	7017380	SAP Extended Warehouse Management	\$ 197,229.22	132-34	43,383.68	US	180 Days
132-33	7017352	SAP Transportation Management	\$ 98,614.61	132-34	21,691.84	US	180 Days
132-33	7017354a	Track & Trace, first 10 units	\$ 164,357.68	132-34	36,153.07	US	180 Days
132-33	7017354b	Track & Trace, above 10 units	\$ 3,287.66	132-34	723.06	US	180 Days
132-33	7017347	SAP Service Parts Planning	\$ 13,148.61	132-34	2,892.25	US	180 Days
132-33	7017355	Global Batch Traceability	\$ 164,357.68	132-34	36,153.07	US	180 Days
132-33	7017385	SAP Enterprise Demand Sensing	\$ 180,793.95	132-34	39,768.37	US	180 Days
132-33	7017353	SAP Strategic Freight Management	\$ 19,722.92	132-34	4,338.37	US	180 Days
		<b>Manufacturing</b>					
132-33	7017267	SAP Manufacturing Integration and Intelligence, small plants	\$ 65,743.07	132-34	14,461.23	US	180 Days

132-33	7017268	SAP Manufacturing Integration and Intelligence, medium plants	\$ 236,675.06	132-34	52,060.42	US	180 Days
132-33	7017269	SAP Manufacturing Integration and Intelligence, large plants	\$ 525,944.58	132-34	115,689.82	US	180 Days
132-33	7017264	SAP Manufacturing Execution, small plants	\$ 368,161.21	132-34	80,982.87	US	180 Days
132-33	7017265	SAP Manufacturing Execution, medium plants	\$ 920,403.02	132-34	202,457.18	US	180 Days
132-33	7017266	SAP Manufacturing Execution, large plants	\$2,366,750.63	132-34	520,604.17	US	180 Days
132-33	7017283	SAP Sustainability Performance Management	\$ 13,148.61	132-34	2,892.25	US	180 Days
		<b>R&amp;D / Engineering</b>					
132-33	7017272	SAP Collaborative Product Development	\$ 788.92	132-34	173.53	US	180 Days
132-33	7011658	SAP Product Structure Synchronization, small plants	\$ 32,871.54	132-34	7,230.61	US	180 Days
132-33	7011659	SAP Product Structure Synchronization, midsize plants	\$ 98,614.61	132-34	21,691.84	US	180 Days
132-33	7011660	SAP Product Structure Synchronization, large plants	\$ 262,972.29	132-34	57,844.91	US	180 Days
132-33	7017273a	SAP Portfolio and Project Management (SAP PPM), up to 40 units	\$ 72,317.38	132-34	15,907.35	US	180 Days
132-33	7017273b	SAP Portfolio and Project Management (SAP PPM), above 40 units	\$ 32,871.54	132-34	7,230.61	US	180 Days
132-33	7017281	SAP Enterprise Project Connection	\$ 197,229.22	132-34	43,383.68	US	180 Days
132-33	7017274	SAP 3D Visual Enterprise Generator	\$ 131,486.15	132-34	28,922.45	US	180 Days
132-33	7011808	SAP 3D Visual Enterprise Generator JT Extension	\$ 8,547.10	132-34	1,879.96	US	180 Days
132-33	7011812	SAP 3D Visual Enterprise Author	\$ 8,547.10	132-34	1,879.96	US	180 Days
132-33	7011813	SAP 3D Visual Enterprise ECAD Extension	\$ 788.92	132-34	173.53	US	180 Days
		<b>Customer Relationship</b>					
132-33	7017326	SAP Contact Center, e-channel	\$ 1,577.83	132-34	347.07	US	180 Days

132-33	7017327	SAP Contact Center, voice channel	\$ 2,103.78	132-34	462.76	US	180 Days
132-33	7017338a	SAP CRM Audience Discovery and Targeting, up to 50 units	\$ 6,574.31	132-34	1,446.12	US	180 Days
132-33	7017338b	SAP CRM Audience Discovery and Targeting, from 51 to 300 units	\$ 3,944.58	132-34	867.67	US	180 Days
132-33	7017338c	SAP CRM Audience Discovery and Targeting, above 300 units	\$ 1,314.86	132-34	289.22	US	180 Days
132-33	7017336a	SAP CRM Customer Value Intelligence, up to 10 units	\$ 65,743.07	132-34	14,461.23	US	180 Days
132-33	7017336b	SAP CRM Customer Value Intelligence, from 11 to 300 units	\$ 3,944.58	132-34	867.67	US	180 Days
132-33	7017336c	SAP CRM Customer Value Intelligence, above 300 units	\$ 1,314.86	132-34	289.22	US	180 Days
132-33	7017334a	SAP CRM Loyalty Management, up to 2 units	\$ 262,972.29	132-34	57,844.91	US	180 Days
132-33	7017334b	SAP CRM Loyalty Management, above 2 units	\$ 52,594.46	132-34	11,568.98	US	180 Days
132-33	7017332a	SAP CRM Marketing, up to 10 units	\$ 26,297.23	132-34	5,784.49	US	180 Days
132-33	7017332b	SAP CRM Marketing, above 10 units	\$ 13,148.61	132-34	2,892.25	US	180 Days
132-33	7017333	SAP CRM Marketing, limited access	\$ 394.96	132-34	86.77	US	180 Days
132-33	7017328	SAP CRM Sales	\$ 4,996.47	132-34	1,099.05	US	180 Days
132-33	7017329	SAP CRM Sales, limited access	\$ 499.75	132-34	109.91	US	180 Days
132-33	7017339	SAP CRM sales and service order processing option	\$ 131.99	132-34	28.92	US	180 Days
132-33	7017330	SAP CRM Service	\$ 3,944.58	132-34	867.67	US	180 Days
132-33	7017331	SAP CRM Service, limited access	\$ 394.96	132-34	86.77	US	180 Days
132-33	7017337a	SAP CRM Social Contact Intelligence, up to 50 units	\$ 6,574.31	132-34	1,446.12	US	180 Days
132-33	7017337b	SAP CRM Social Contact Intelligence, from 51 to 300 units	\$ 3,944.58	132-34	867.67	US	180 Days
132-33	7017337c	SAP CRM Social Contact Intelligence, above 300 units	\$ 1,314.86	132-34	289.22	US	180 Days

132-33	7017432a	SAP Billing & Revenue Innovation Management, first 10 units	\$ 723,173.80	132-34	159,073.50	US	180 Days
132-33	7017432b	SAP Billing & Revenue Innovation Management, 11 to 30 units	\$ 578,539.04	132-34	127,258.80	US	180 Days
132-33	7017432c	SAP Billing & Revenue Innovation Management, above 30 units	\$ 289,269.52	132-34	63,629.40	US	180 Days
132-33	7017559a	SAP Convergent Charging, first 20 units	\$ 282,695.21	132-34	62,183.28	US	180 Days
132-33	7017559b	SAP Convergent Charging, 21 to 60 units	\$ 223,526.45	132-34	49,168.17	US	180 Days
132-33	7017559c	SAP Convergent Charging, above 60 units	\$ 197,229.22	132-34	43,383.68	US	180 Days
132-33	7017560a	SAP Convergent Invoicing, first 10 units	\$ 184,080.60	132-34	40,491.44	US	180 Days
132-33	7017560b	SAP Convergent Invoicing, 11 to 30 units	\$ 144,634.76	132-34	31,814.70	US	180 Days
132-33	7017560c	SAP Convergent Invoicing, above 30 units	\$ 72,317.38	132-34	15,907.35	US	180 Days
132-33	7017561a	SAP Customer Financial Management, first 10 units	\$ 348,438.29	132-34	76,644.50	US	180 Days
132-33	7017561b	SAP Customer Financial Management, 11 to 30 units	\$ 282,695.21	132-34	62,183.28	US	180 Days
132-33	7017561c	SAP Customer Financial Management, above 30 units	\$ 138,060.45	132-34	30,368.58	US	180 Days
132-33	7017562a	SAP Sales and Order Management, first 10 units	\$ 72,317.38	132-34	15,907.35	US	180 Days
132-33	7017562b	SAP Sales and Order Management, 11 to 30 units	\$ 57,853.90	132-34	12,725.88	US	180 Days
132-33	7017562c	SAP Sales and Order Management, above 30 units	\$ 51,279.60	132-34	11,279.76	US	180 Days
132-33	7017528	SAP Intellectual Property Management	\$ 17,751.13	132-34	3,904.53	US	180 Days
		<b>Supplementary Products</b>					
		<b>Focused Business Solutions</b>					
132-33	7017275	SAP Multiresource Scheduling	\$ 525.94	132-34	115.69	US	180 Days

132-33	7017276	SAP Multiresource Scheduling with Optimizer	\$ 788.92	132-34	173.53	US	180 Days
132-33	7010560a	SAP Public Budget Formulation, first 8 units	\$ 657,430.73	132-34	144,612.27	US	180 Days
132-33	7010560b	SAP Public Budget Formulation, above 8 units	\$3,287,153.65	132-34	723,061.35	US	180 Days
132-33	7015690	SAP Energy Portfolio Management	\$ 138,060.45	132-34	30,368.58	US	180 Days
132-33	7010597	SAP Pricing and Costing for Energy Utilities	\$ 986.40	132-34	216.92	US	180 Days
132-33	7010164	SAP Payment Engine	\$ 21.16	132-34	4.62	US	180 Days
132-33	7010744	SAP Connector to eBAgent	\$ 197,229.22	132-34	43,383.68	US	180 Days
132-33	7015528	SAP Application Interface Framework	\$ 98,614.61	132-34	21,691.84	US	180 Days
132-33	7010968	SAP Trade Promotion Optimization	\$ 78,891.69	132-34	17,353.47	US	180 Days
132-33	7010969	SAP Defense MILSTRIP Purchasing	\$1,972,292.19	132-34	433,836.81	US	180 Days
132-33	7011093	SAP Asset Retirement Obligation Management	\$ 19,722.92	132-34	4,338.37	US	180 Days
132-33	7011091	SAP Common Area Maintenance Expense Recovery	\$ 21,915.37	132-34	4,820.60	US	180 Days
132-33	7011717	SAP Learning Solution, option for the extended learning community	\$ 26,297.23	132-34	5,784.49	US	180 Days
132-33	7012002	SAP Complex Assembly Manufacturing Solution	\$ 197,229.22	132-34	43,383.68	US	180 Days
132-33	7015723	SAP Enterprise Integration for Complex Manufacturing Accelerator mobile app	\$ 657.93	132-34	144.61	US	180 Days
132-33	7015918	SAP Process Object Builder	\$ 65,743.07	132-34	14,461.23	US	180 Days
132-33	7017518	SAP Extended Warehouse Management for Fashion	\$ 236,675.06	132-34	52,060.42	US	180 Days
132-33	7017757	SAP Agricultural Contract Mgmt: base package	\$ 394,458.44	132-34	86,767.36	US	180 Days
132-33	7015691	SAP Agricultural Contract Mgmt for wheat, corn, rice and sugar cane	\$ 13,148.61	132-34	2,892.25	US	180 Days

132-33	7015692	SAP Agricultural Contract Mgmt for oats, barley, rye, potatoes, cassava and soybean	\$ 13,148.61	132-34	2,892.25	US	180 Days
132-33	7015693	SAP Agricultural Contract Mgmt for canola, cotton and juices	\$ 13,148.61	132-34	2,892.25	US	180 Days
132-33	7015694	SAP Agricultural Contract Mgmt for coffee, tea and cocoa	\$ 13,148.61	132-34	2,892.25	US	180 Days
132-33	7015695	SAP Agricultural Contract Mgmt for prod seeds of soybean and rice	\$ 13,148.61	132-34	2,892.25	US	180 Days
132-33	7015696	SAP Agricultural Contract Mgmt for prod seeds of sugar beet, corn and cotton	\$ 13,148.61	132-34	2,892.25	US	180 Days
132-33	7015697	SAP Agricultural Contract Mgmt for prod seeds of canola	\$ 13,148.61	132-34	2,892.25	US	180 Days
132-33	7016033	SAP Tax Classification and Reporting for FATCA	\$ 460.45	132-34	101.23	US	180 Days
132-33	7016123	SAP Cross Channel Order Management for Retail	\$ 1,183.88	132-34	260.30	US	180 Days
132-33	7016254a	SAP Cash Flow Mgmt for Banking, first 15 units	\$ 39,445.84	132-34	8,676.74	US	180 Days
132-33	7016254b	SAP Cash Flow Mgmt for Banking, 16 to 100 units	\$ 6,574.31	132-34	1,446.12	US	180 Days
132-33	7016254c	SAP Cash Flow Mgmt for Banking, above 100 units	\$ 1,972.80	132-34	433.84	US	180 Days
132-33	7016256a	SAP Cash Flow Mgmt for Banking add-on for Collateral Mgmt, first 15 units	\$ 6,574.31	132-34	1,446.12	US	180 Days
132-33	7016256b	SAP Cash Flow Mgmt for Banking add-on for Collateral Mgmt, 16 to 100 units	\$ 3,287.66	132-34	723.06	US	180 Days
132-33	7016256c	SAP Cash Flow Mgmt for Banking add-on for Collateral Mgmt, above 100 units	\$ 1,314.86	132-34	289.22	US	180 Days
132-33	7016255a	SAP Cash Flow Mgmt for Banking add-on for Paym. Flow Cont, first 15 units	\$ 26,297.23	132-34	5,784.49	US	180 Days
132-33	7016255b	SAP Cash Flow Mgmt for Banking add-on for Paym. Flow Cont, 16 to 100 units	\$ 5,259.45	132-34	1,156.90	US	180 Days

132-33	7016255c	SAP Cash Flow Mgmt for Banking ad-on for Paym. Flow Cont, above 100 units	\$ 1,314.86	132-34	289.22	US	180 Days
132-33	7017564	SAP Flexible Solution Billing	\$ 65,743.07	132-34	14,461.23	US	180 Days
132-33	7017340	SAP CRM Solution Sales Config, option for high volume sales	\$ 26,297.23	132-34	5,784.49	US	180 Days
132-33	7017341	SAP CRM Solution Sales Config, option for complex solutions and high end systems	\$ 92,040.30	132-34	20,245.72	US	180 Days
132-33	7017335	SAP CRM Real-Time Offer Management	\$ 26,297.23	132-34	5,784.49	US	180 Days
		<b>Generic Products</b>					
132-33	7011533	SAP Test Data Migration Server	\$ 29,584.89	132-34	6,507.55	US	180 Days
132-33	7009525	SAP Contract Lifecycle Management (SAP CLM)	\$ 39,445.84	132-34	8,676.74	US	180 Days
132-33	7011211	SAP Knowledge Acceleration Bundle for ERP	\$ 525.94	132-34	115.69	US	180 Days
132-33	7017515	SAP Knowledge Acceleration Bundle for CRM	\$ 197.48	132-34	43.39	US	180 Days
132-33	7010685	SAP Landscape Transformation, basic	\$ 59,168.77	132-34	13,015.10	US	180 Days
132-33	7010686	SAP Landscape Transformation, organizational change	\$ 59,168.77	132-34	13,015.10	US	180 Days
132-33	7010687	SAP Landscape Transformation, value chain harmonization	\$ 59,168.77	132-34	13,015.10	US	180 Days
132-33	7010688	SAP Landscape Transformation, consolidation	\$ 59,168.77	132-34	13,015.10	US	180 Days
132-33	7016865	SAP Landscape Transformation Replication Server	\$ 65,743.07	132-34	14,461.23	US	180 Days
132-33	7016772	SAP IT Infrastructure Management bundle	\$ 39,445.84	132-34	8,676.74	US	180 Days
132-33	7011740	SAP Workforce Performance Builder Producer	\$ 10,518.89	132-34	2,313.80	US	180 Days
132-33	7011741	SAP Workforce Performance Builder Manager	\$ 78.59	132-34	17.36	US	180 Days
132-33	7011742	SAP Workforce Performance Builder Navigator	\$ 78.59	132-34	17.36	US	180 Days



132-33	7011743	SAP Workforce Performance Builder Desktop Edition	\$ 111.84	132-34	24.68	US	180 Days
132-33	7011744	SAP Workforce Performance Builder Enterprise Edition	\$ 178.34	132-34	39.14	US	180 Days
		<b>Industry Portfolios</b>					
		<b>* Manufacturing Industries - Automotive (Auto)</b>					
		<b>See also Line of Business Portfolio</b>					
132-33	7017520	SAP Sequenced Manufacturing for Auto	\$ 460,201.51	132-34	101,228.59	US	180 Days
132-33	7017521	SAP Dealer Business Management for Auto	\$ 6,574.31	132-34	1,446.12	US	180 Days
132-33	7017522	SAP Vehicle Management for Auto	\$ 78,891.69	132-34	17,353.47	US	180 Days
132-33	7017523	SAP Just-in-time Inbound Process for Auto	\$ 26,297.23	132-34	5,784.49	US	180 Days
		<b>* Manufacturing Industries - Consumer Products (CP)</b>					
		<b>See also Line of Business Portfolio</b>					
132-33	7015508	SAP Trade Promotion Planning for CP	\$ 78,891.69	132-34	17,353.47	US	180 Days
132-33	7015509	SAP Trade Promotion Execution for CP	\$ 78,891.69	132-34	17,353.47	US	180 Days
132-33	7015510	SAP Trade Funds-and Claims Management for CP	\$ 39,445.84	132-34	8,676.74	US	180 Days
132-33	7009122	SAP Apparel and Footwear Solution	\$ 32,871.54	132-34	7,230.61	US	180 Days
		<b>* Manufacturing Industries - Engineering, Construction &amp; Operations (EC&amp;O)</b>					
		<b>See also Line of Business Portfolio</b>					
132-33	7017517	SAP Equipment and Tools Management for EC&O	\$ 65,743.07	132-34	14,461.23	US	180 Days
		<b>* Manufacturing Industries - Oil &amp; Gas (O&amp;G)</b>					
		<b>See also Line of Business Portfolio</b>					
132-33	7009227	SAP Upstream Contracts	\$ 131,486.15	132-34	28,922.45	US	180 Days

		Management for O&G					
132-33	7009228	SAP Upstream Production Management for O&G, US production	\$ 197,229.22	132-34	43,383.68	US	180 Days
132-33	7017567	SAP Upstream Operations Management for O&G	\$ 262,972.29	132-34	57,844.91	US	180 Days
132-33	7009230	SAP Secondary Distribution for O&G	\$ 2,629.72	132-34	578.45	US	180 Days
132-33	7015574	SAP Hydrocarbon Supply & Primary Distribution for Oil & Gas	\$ 262,972.29	132-34	57,844.91	US	180 Days
132-33	7012024	SAP Hydrocarbon Management for O&G	\$ 131,486.15	132-34	28,922.45	US	180 Days
		<b>* Trading Industries - Retail (Retail)</b>					
		<b>See also Line of Business Portfolio</b>					
132-33	7009240a	SAP Merchandising for Retail, first 5000 units	\$ 1,314.86	132-34	289.22	US	180 Days
132-33	7009240b	SAP Merchandising for Retail, above 5000 units	\$ 262.97	132-34	57.84	US	180 Days
132-33	7009241	SAP Planning for Retail	\$ 1,051.89	132-34	231.38	US	180 Days
132-33	7011476	SAP Forecasting and Replenishment for Retail	\$ 1,314.86	132-34	289.22	US	180 Days
132-33	7009243	SAP POS Data Management for Retail	\$ 328.46	132-34	72.31	US	180 Days
132-33	7009246	SAP POS Services (Add-on) for Retail	\$ 262.97	132-34	57.84	US	180 Days
132-33	7009252	SAP Price Optimization for Retail	\$ 691.18	132-34	151.94	US	180 Days
132-33	7009253	SAP Promotion Management for Retail	\$ 1,051.89	132-34	231.38	US	180 Days
132-33	7010197	SAP Markdown Optimization for Retail	\$ 691.18	132-34	151.94	US	180 Days
		<b>* Service Industries - Media (Media)</b>					
		<b>See also Line of Business Portfolio</b>					
132-33	7017527	SAP Product Sales and Distribution for Media	\$ 7,889.17	132-34	1,735.35	US	180 Days
		<b>* Service Industries - Transportation &amp; Logistics (T&amp;L)</b>					
		<b>See also Line of Business Portfolio</b>					

132-33	7017552	SAP Transportation Management for T&L	\$ 6,574.31	132-34	1,446.12	US	180 Days
132-33	7017554	SAP Strategic Freight Management for T&L	\$ 986.40	132-34	216.92	US	180 Days
		<b>* Service Industries - Utilities (Util)</b>					
		<b>See also Line of Business Portfolio</b>					
132-33	7011025	SAP Fuel Supply Chain Management for Energy Utilities	\$ 184,080.60	132-34	40,491.44	US	180 Days
132-33	7015756	SAP Meter Administration and Operations for Energy Utilities	\$ 920.91	132-34	202.46	US	180 Days
132-33	7015761	SAP Energy Data Management for Energy Utilities	\$ 1,051.89	132-34	231.38	US	180 Days
132-33	7015790	SAP Advanced Metering Infrastructure for Energy Utilities	\$ 1,972.80	132-34	433.84	US	180 Days
132-33	7015762	SAP Bill-To-Cash Management for Energy Utilities	\$ 3,944.58	132-34	867.67	US	180 Days
132-33	7015764	SAP Sales Management and Customer Service for Energy Utilities	\$ 1,972.80	132-34	433.84	US	180 Days
132-33	7015776	SAP Demand Side Management for Energy Utilities	\$ 1,051.89	132-34	231.38	US	180 Days
132-33	7015777	SAP Intercompany Data Exchange Foundation for Energy Utilities	\$ 1,314.86	132-34	289.22	US	180 Days
132-33	7015760	SAP Meter Administration and Operations for Water Utilities	\$ 657.93	132-34	144.61	US	180 Days
132-33	7015789	SAP Water Data Management for Water Utilities	\$ 657.93	132-34	144.61	US	180 Days
132-33	7015792	SAP Advanced Metering Infrastructure for Water Utilities	\$ 1,314.86	132-34	289.22	US	180 Days
132-33	7015763	SAP Bill-To-Cash Management for Water Utilities	\$ 2,629.72	132-34	578.45	US	180 Days
132-33	7015775	SAP Sales Management and Customer Service for Water Utilities	\$ 1,314.86	132-34	289.22	US	180 Days
132-33	7016761	SAP Bill-To-Cash Management for Waste and Recycling	\$ 2,629.72	132-34	578.45	US	180 Days

132-33	7016766	SAP Logistics for Waste and Recycling	\$ 394.96	132-34	86.77	US	180 Days
132-33	7016760	SAP Multichannel Foundation for Utilities	\$ 2,629.72	132-34	578.45	US	180 Days
		<b>* Service Industries - Sports and Entertainment</b>					
		<b>* Public Services - Public Sector (PS)</b>					
		<b>See also Line of Business Portfolio</b>					
132-33	7017803	SAP Payment Processing for PS	\$ 14,463.48	132-34	3,181.47	US	180 Days
132-33	7009398	SAP Tax and Revenue Management for PS	\$ 131,486.15	132-34	28,922.45	US	180 Days
132-33	7017553a	SAP Benefits Management for PS, first 10 units	\$ 65,743.07	132-34	14,461.23	US	180 Days
132-33	7017553b	SAP Benefits Management for PS, above 10 units	\$ 19,722.92	132-34	4,338.37	US	180 Days
132-33	7017555	SAP Investigation Management for PS	\$ 148,579.35	132-34	32,682.37	US	180 Days
132-33	7017556	SAP Realtime Situational Awareness for PS	\$ 8,217.63	132-34	1,807.66	US	180 Days
		<b>* Public Services - Defense &amp; Security (D&amp;S)</b>					
		<b>See also Line of Business Portfolio</b>					
		<b>* Public Services - Health Care (HC)</b>					
		<b>See also Line of Business Portfolio</b>					
132-33	7009400	SAP Patient Management for HC	\$ 9,204.03	132-34	2,024.57	US	180 Days
132-33	7009402	SAP Ambulatory Care Management for HC	\$ 9,204.03	132-34	2,024.57	US	180 Days
		<b>* Public Services - Higher Education &amp; Research (HER)</b>					
		<b>See also Line of Business Portfolio</b>					
132-33	7017524	SAP Educational Services for HER	\$ 23.17	132-34	5.02	US	180 Days
		<b>* Public Services - Postal Services (Postal)</b>					
		<b>See also Line of Business Portfolio</b>					
		<b>* Financial Services - Banking (Bank)</b>					
		<b>See also Line of Business Portfolio</b>					

132-33	7017533	SAP Loans Management for Banking Suite Edition, Retail Banking	\$ 7,889.17	132-34	1,735.35	US	180 Days
132-33	7017535	SAP Loans Management for Banking Suite Edition, Commercial Banking	\$ 55,224.18	132-34	12,147.43	US	180 Days
132-33	7017536	SAP Loans Management for Banking, Retail Banking	\$ 7,889.17	132-34	1,735.35	US	180 Days
132-33	7017538	SAP Loans Management for Banking, Commercial Banking	\$ 55,224.18	132-34	12,147.43	US	180 Days
132-33	7017529	SAP Deposits Management for Banking Suite Edition, Retail Banking	\$ 5,259.45	132-34	1,156.90	US	180 Days
132-33	7017530	SAP Deposits Management for Banking Suite Edition, Commercial Banking	\$ 42,075.57	132-34	9,255.19	US	180 Days
132-33	7017531	SAP Deposits Management for Banking, Retail Banking	\$ 5,259.45	132-34	1,156.90	US	180 Days
132-33	7017532	SAP Deposits Management for Banking, Commercial Banking	\$ 42,075.57	132-34	9,255.19	US	180 Days
132-33	7017539	SAP Collateral Management for Banking Suite Edition, Retail Banking	\$ 2,629.72	132-34	578.45	US	180 Days
132-33	7017540	SAP Collateral Management for Banking Suite Edition, Commercial Banking	\$ 18,408.06	132-34	4,049.14	US	180 Days
132-33	7017541	SAP Collateral Management for Banking, Retail Banking	\$ 2,629.72	132-34	578.45	US	180 Days
132-33	7017542	SAP Collateral Management for Banking, Commercial Banking	\$ 18,408.06	132-34	4,049.14	US	180 Days
132-33	7017548a	SAP Credit Risk Management for Banking, first 1000 units	\$ 3,944.58	132-34	867.67	US	180 Days
132-33	7017548b	SAP Credit Risk Management for Banking, above 1000 units	\$ 1,314.86	132-34	289.22	US	180 Days
132-33	7017543	SAP Leasing for Banking	\$ 1,051.89	132-34	231.38	US	180 Days

132-33	7017544	SAP Account Origination for Banking	\$ 657.93	132-34	144.61	US	180 Days
132-33	7017547	SAP Financial Database for Banking	\$ 525.94	132-34	115.69	US	180 Days
132-33	7009469a	SAP Limit Manager for Bank, first 1000 units	\$ 1,972.80	132-34	433.84	US	180 Days
132-33	7009469b	SAP Limit Manager for Bank, above 1000 units	\$ 525.94	132-34	115.69	US	180 Days
132-33	7017549a	SAP Accounting for Financial Instruments for Banking, Contracts, first 1000 units	\$ 6,574.31	132-34	1,446.12	US	180 Days
132-33	7017549b	SAP Accounting for Financial Instruments for Banking, Contracts, above 1000 units	\$ 1,314.86	132-34	289.22	US	180 Days
132-33	7017550a	SAP Accounting for Financial Instruments for Banking, Securities, first 3000 units	\$ 1,972.80	132-34	433.84	US	180 Days
132-33	7017550b	SAP Accounting for Financial Instruments for Banking, Securities, above 3000 units	\$ 657.93	132-34	144.61	US	180 Days
		<b>* Financial Services - Insurance (Ins)</b>					
		<b>See also Line of Business Portfolio</b>					
132-33	7010184a	SAP Incentive and Commissions Management for Ins, first 1500 units	\$ 4,615.62	132-34	1,015.18	US	180 Days
132-33	7010184b	SAP Incentive and Commissions Management for Ins, above 1500 units	\$ 2,235.77	132-34	491.68	US	180 Days
132-33	7010183a	SAP Collections and Disbursements for Ins, first 1500 units	\$ 3,550.63	132-34	780.91	US	180 Days
132-33	7010183b	SAP Collections and Disbursements for Ins, above 1500 units	\$ 1,972.80	132-34	433.84	US	180 Days
132-33	7010182a	SAP Collection and Disbursements for Reinsurance for Ins, first 1500 units	\$ 1,243.32	132-34	273.42	US	180 Days
132-33	7010182b	SAP Collection and Disbursements for Reinsurance for Ins, above 1500 units	\$ 710.33	132-34	156.18	US	180 Days

132-33	7010185a	SAP Claims Management Property and Casualty for Ins, first 1500 units	\$ 7,100.25	132-34	1,561.81	US	180 Days
132-33	7010185b	SAP Claims Management Property and Casualty for Ins, above 1500 units	\$ 4,602.52	132-34	1,012.29	US	180 Days
132-33	7010165a	SAP Disbursements for Claims Management for Ins, first 1500 units	\$ 1,775.31	132-34	390.46	US	180 Days
132-33	7010165b	SAP Disbursements for Claims Management for Ins, above 1500 units	\$ 1,025.69	132-34	225.60	US	180 Days
132-33	7012031a	SAP Policy Management Foundation for Ins, first 1500 units	\$ 17,040.81	132-34	3,748.35	US	180 Days
132-33	7012031b	SAP Policy Management Foundation for Ins, above 1500 units	\$ 5,259.45	132-34	1,156.90	US	180 Days
132-33	7011477a	SAP Policy Management Life for Ins, first 1500 units	\$ 8,519.90	132-34	1,874.18	US	180 Days
132-33	7011477b	SAP Policy Management Life for Ins, above 1500 units	\$ 2,629.72	132-34	578.45	US	180 Days
132-33	7012032a	SAP Policy Management Property and Casualty for Ins, first 1500 units	\$ 8,519.90	132-34	1,874.18	US	180 Days
132-33	7012032b	SAP Policy Management Property and Casualty for Ins, above 1500 units	\$ 2,629.72	132-34	578.45	US	180 Days
132-33	7016196a	SAP Product Lifecycle Management for Insurance, first 1500 units	\$ 5,917.38	132-34	1,301.51	US	180 Days
132-33	7016196b	SAP Product Lifecycle Management for Insurance, above 1500 units	\$ 1,972.80	132-34	433.84	US	180 Days
132-33	7016197a	SAP Underwriting for Insurance, first 1500 units	\$ 5,917.38	132-34	1,301.51	US	180 Days
132-33	7016197b	SAP Underwriting for Insurance, above 1500 units	\$ 1,972.80	132-34	433.84	US	180 Days
132-33	7009497	SAP Statutory Reporting for Ins	\$ 10,518.89	132-34	2,313.80	US	180 Days
132-33	7016080a	SAP Solvency Management for Insurance, first 1500 units	\$ 1,314.86	132-34	289.22	US	180 Days

132-33	7016080b	SAP Solvency Management for Insurance, above 1500 units	\$ 657.93	132-34	144.61	US	180 Days
132-33	7016081a	SAP Accounting for Insurance Contracts, first 1500 units	\$ 1,314.86	132-34	289.22	US	180 Days
132-33	7016081b	SAP Accounting for Insurance Contracts, above 1500 units	\$ 657.93	132-34	144.61	US	180 Days
132-33	7017571	SAP Financial Asset Management for Ins	\$ 28,926.95	132-34	6,362.94	US	180 Days
		<b>3rd Party Reselling</b>					
132-33	7009541	SAP Central Process Scheduling by Redwood	\$ 78,891.69	132-34	17,353.47	US	180 Days
132-33	7016078	SAP Org Visualization by Nakisa, Enterprise	\$ 6,574.31	132-34	1,446.12	US	180 Days
132-33	7011484	SAP Organization Visualization by Nakisa, Org Planning	\$ 3,944.58	132-34	867.67	US	180 Days
132-33	7016077	SAP Talent Visualization by Nakisa, Enterprise	\$ 6,574.31	132-34	1,446.12	US	180 Days
132-33	7011487	SAP Talent Visualization by Nakisa, Talent Planning	\$ 3,944.58	132-34	867.67	US	180 Days
132-33	7011619	SAP Talent Visualization by Nakisa, Talent Viewing	\$ 460.45	132-34	101.23	US	180 Days
132-33	7017387	SAP Lease Administration by Nakisa	\$ 13,148.61	132-34	2,892.25	US	180 Days
132-33	7009545	SAP Price and Margin Management by Vendavo	\$ 657,430.73	132-34	144,612.27	US	180 Days
132-33	7016920	SAP Price and Margin Management by Vendavo, pricing analytics	\$ 289,269.52	132-34	63,629.40	US	180 Days
132-33	7016921	SAP Price and Margin Management by Vendavo, deal management	\$ 289,269.52	132-34	63,629.40	US	180 Days
132-33	7016922	SAP Price and Margin Management by Vendavo, price management	\$ 289,269.52	132-34	63,629.40	US	180 Days
132-33	7009547	SAP Paybacks and Chargebacks by Vistex	\$ 32,871.54	132-34	7,230.61	US	180 Days
132-33	7009548	SAP Incentives Administration by Vistex	\$ 32,871.54	132-34	7,230.61	US	180 Days



132-33	7009550	SAP Archiving by OpenText (Business Expert, Professional, Ltd. Prof)	\$ 460.45	132-34	101.23	US	180 Days
132-33	7009551	SAP Archiving by OpenText (Employee User, ESS User)	\$ 65.49	132-34	14.47	US	180 Days
132-33	7009552	SAP Document Access by OpenText (Business Expert, Professional, Ltd. Prof)	\$ 630.73	132-34	138.83	US	180 Days
132-33	7009553	SAP Document Access by OpenText (Employee User, ESS User)	\$ 65.49	132-34	14.47	US	180 Days
132-33	7010752	SAP Document Access by OpenText (POS Device)	\$ 158.19	132-34	34.70	US	180 Days
132-33	7016046	SAP Invoice Management by OpenText	\$ 986.40	132-34	216.92	US	180 Days
132-33	7016047	OCR option for SAP Invoice Management by OpenText	\$ 788.92	132-34	173.53	US	180 Days
132-33	7017525	SAP Invoice Management by OpenText (Ariba)	\$ 986.40	132-34	216.92	US	180 Days
132-33	7017526	SAP Invoice Management by OpenText, Option for OCR (Ariba)	\$ 788.92	132-34	173.53	US	180 Days
132-33	7009903	SAP Extended Enterprise Content Management by OpenText	\$ 2,761.71	132-34	607.37	US	180 Days
132-33	7010471	SAP Employee File Management by OpenText	\$ 46.35	132-34	10.22	US	180 Days
132-33	7010765	SAP Digital Asset Management by OpenText	\$ 131,486.15	132-34	28,922.45	US	180 Days
132-33	7011142	SAP Travel Receipts Management by OpenText	\$ 788.92	132-34	173.53	US	180 Days
132-33	7012021	OCR option for SAP Travel Receipts Management by OpenText	\$ 394.96	132-34	86.77	US	180 Days
132-33	7011668	SAP Portal Content Management by OpenText, read-only	\$ 210.58	132-34	46.28	US	180 Days
132-33	7011669	SAP Portal Content Management by OpenText, document update rights	\$ 578.34	132-34	127.25	US	180 Days

132-33	7011670	SAP Portal Site Management by OpenText	\$ 262,972.29	132-34	57,844.91	US	180 Days
132-33	7011680	SAP Document Presentment by OpenText	\$ 22,352.64	132-34	4,916.82	US	180 Days
132-33	7015706	SAP Document Presentment by OpenText, add-on for business correspond.	\$ 5,587.91	132-34	1,229.21	US	180 Days
132-33	7016658	SAP Content Management for Microsoft SharePoint by OpenText	\$ 525.94	132-34	115.69	US	180 Days
132-33	7009556	SAP Interactive Forms by Adobe, enable the enterprise	\$ 52.39	132-34	11.56	US	180 Days
132-33	7010531	SAP Interactive Forms by Adobe, individual user	\$ 98.74	132-34	21.79	US	180 Days
132-33	7010532	SAP Interactive Forms by Adobe, additional forms package	\$ 52.39	132-34	11.56	US	180 Days
132-33	7009557	SAP Interactive Forms by Adobe, external users	\$ 7.05	132-34	1.54	US	180 Days
132-33	7009639	SAP Productivity Pak by ANCILE	\$ 165.24	132-34	36.25	US	180 Days
132-33	7009640	SAP Productivity Pak Help Launch Pad by ANCILE	\$ 13.10	132-34	2.89	US	180 Days
132-33	7009641	SAP Productivity Composer by ANCILE	\$ 115.87	132-34	25.45	US	180 Days
132-33	7009642	SAP Productivity Composer Help Launch Pad by ANCILE	\$ 13.10	132-34	2.89	US	180 Days
132-33	7016763	SAP Meter Reading Planning and Smart Meter Rollout by PROLOGA	\$ 328.46	132-34	72.31	US	180 Days
132-33	7016764	SAP Material Flow Management & Legal Requirements Foundation by PROLOGA	\$ 197.48	132-34	43.39	US	180 Days
132-33	7016765	SAP Dispatching & Planning by PROLOGA	\$ 262.97	132-34	57.84	US	180 Days
132-33	7016762	SAP Mobile Order Management by PROLOGA	\$ 1,183.88	132-34	260.30	US	180 Days
132-33	7009573	SAP User Experience Management by Knoa	\$ 262.97	132-34	57.84	US	180 Days

132-33	7011671	SAP User Experience Management by Knoa, version for SAP GUI	\$ 197.48	132-34	43.39	US	180 Days
132-33	7011672	SAP User Experience Management by Knoa, version for SBOP	\$ 131.99	132-34	28.92	US	180 Days
132-33	7011673	SAP User Experience Management by Knoa, version for SAP CRM	\$ 131.99	132-34	28.92	US	180 Days
132-33	7015919	SAP Extended Diagnostics by CA Wily	\$ 6,969.27	132-34	1,532.89	US	180 Days
132-33	7010533	SAP Workf. Sched. & Opt. by ClickSoftware - Analyze & Schedule, adv. ed.	\$ 3,313.85	132-34	728.84	US	180 Days
132-33	7011520	SAP Workf. Sched. & Opt. by ClickSoftware - Analyze & Schedule, basic ed.	\$ 2,169.27	132-34	477.23	US	180 Days
132-33	7011521	SAP Workf. Sched. & Opt. by ClickSoftware - Anal.&Sched., upgr. basic to adv.	\$ 1,775.31	132-34	390.46	US	180 Days
132-33	7010534	SAP Workf. Sched. & Opt. by ClickSoftware - Roster, adv. ed.	\$ 328.46	132-34	72.31	US	180 Days
132-33	7011522	SAP Workf. Sched. & Opt. by ClickSoftware - Roster, basic ed.	\$ 197.48	132-34	43.39	US	180 Days
132-33	7011523	SAP Workf. Sched. & Opt. by ClickSoftware - Roster, upgr. basic to adv.	\$ 197.48	132-34	43.39	US	180 Days
132-33	7010535	SAP Workf. Sched. & Opt. by ClickSoftware - Forecast & Plan	\$ 1,722.92	132-34	378.88	US	180 Days
132-33	7010161	SAP LoadRunner by HP, controller	\$ 131,486.15	132-34	28,922.45	US	180 Days
132-33	7010160	SAP LoadRunner by HP, 250 VU bundle	\$ 223,526.45	132-34	49,168.17	US	180 Days
132-33	7010561	SAP LoadRunner by HP, 1000 VU bundle	\$ 591,687.66	132-34	130,151.04	US	180 Days
132-33	7010562	SAP LoadRunner by HP, 100 VU starter edition	\$ 210,377.83	132-34	46,275.93	US	180 Days
132-33	7010162	SAP LoadRunner by HP, performance center edition	\$ 420,755.67	132-34	92,551.85	US	180 Days
132-33	7010563	SAP LoadRunner by HP, performance center edition, controller	\$ 157,783.38	132-34	34,706.94	US	180 Days

132-33	7010692	SAP LoadRunner by HP, performance center edition, non-diagnostics module	\$ 410,236.78	132-34	90,238.06	US	180 Days
132-33	7010568	SAP Quality Center by HP, enterprise edition, bundle	\$ 74,947.10	132-34	16,485.80	US	180 Days
132-33	7010573	SAP Quality Center by HP, premier edition, bundle	\$ 85,465.99	132-34	18,799.60	US	180 Days
132-33	7010575	SAP Quality Center by HP, premier edition, Test Director module	\$ 26,297.23	132-34	5,784.49	US	180 Days
132-33	7010570	SAP Quality Center by HP, enterprise edition, Test Director module	\$ 18,408.06	132-34	4,049.14	US	180 Days
132-33	7016127	SAP Quality Center by HP, QuickTest Professional module	\$ 46,020.15	132-34	10,122.86	US	180 Days
132-33	7016124	SAP Quality Center by HP, business process test module	\$ 14,463.48	132-34	3,181.47	US	180 Days
132-33	7016126	SAP Quality Center by HP, defect manager module	\$ 3,681.61	132-34	809.83	US	180 Days
132-33	7016125	SAP Quality Center by HP, requirements mgmt module	\$ 9,204.03	132-34	2,024.57	US	180 Days
132-33	7016128	SAP Quality Center by HP, service test module	\$ 13,148.61	132-34	2,892.25	US	180 Days
132-33	7016577	SAP Service Virtualization by HP, server	\$ 460,201.51	132-34	101,228.59	US	180 Days
132-33	7016578	SAP Service Virtualization by HP, user	\$ 26,297.23	132-34	5,784.49	US	180 Days
132-33	7016187	SAP HANA Application Testing by HP	\$ 315,566.75	132-34	69,413.89	US	180 Days
132-33	7009586	SAP SQL Anywhere Database for Use with SAP POS for Retail	\$ 78.59	132-34	17.36	US	180 Days
132-33	7009587	SAP interface to AutoCad	\$ 1,643.32	132-34	361.54	US	180 Days
132-33	7009588	SAP PLM interface to ProE	\$ 2,432.24	132-34	535.07	US	180 Days
132-33	7009589	SAP PLM interface to CATIA (V4)	\$ 2,564.23	132-34	563.99	US	180 Days
132-33	7009590	SAP PLM interface to CATIA (V5)	\$ 2,564.23	132-34	563.99	US	180 Days
132-33	7009591	SAP PLM interface to NX	\$ 2,432.24	132-34	535.07	US	180 Days
132-33	7009593	SAP PLM interface to SolidWorks	\$ 2,301.26	132-34	506.15	US	180 Days

132-33	7009594	SAP PLM interface to SolidEdge	\$ 2,301.26	132-34	506.15	US	180 Days
132-33	7009595	SAP PLM interface to Inventor	\$ 2,301.26	132-34	506.15	US	180 Days
132-33	7010327	SAP PLM interface to MicroStation	\$ 2,432.24	132-34	535.07	US	180 Days
132-33	7009786	SAP Data Maintenance for ERP by Vistex - Pricing	\$ 16,436.27	132-34	3,615.31	US	180 Days
132-33	7009787	SAP Data Maintenance for ERP by Vistex - Resources	\$ 16,436.27	132-34	3,615.31	US	180 Days
132-33	7017677	SAP Application Visualization by iRise, Authoring	\$ 49,438.79	132-34	10,874.84	US	180 Days
132-33	7017678	SAP Application Visualization by iRise, Authoring add-on for general SAP solutions	\$ 24,719.40	132-34	5,437.42	US	180 Days
132-33	7012076	SAP IT Process Automation application by Cisco, base server	\$ 131,486.15	132-34	28,922.45	US	180 Days
132-33	7016711	SAP IT Process Automation application by Cisco, option for incident prevention and response	\$ 26,297.23	132-34	5,784.49	US	180 Days
132-33	7016712	SAP IT Process Automation application by Cisco, option for SAP NetWeaver BWA	\$ 2,629.72	132-34	578.45	US	180 Days
132-33	7016713	SAP IT Process Automation application by Cisco, option for SAP HANA	\$ 6,574.31	132-34	1,446.12	US	180 Days
132-33	7017565a	SAP Convergent Mediation by DigitalRoute, first 2 units	\$ 493,073.05	132-34	108,459.20	US	180 Days
132-33	7017565b	SAP Convergent Mediation by DigitalRoute, 3 to 100 units	\$ 368,161.21	132-34	80,982.87	US	180 Days
132-33	7017565c	SAP Convergent Mediation by DigitalRoute, above 100 units	\$ 197,229.22	132-34	43,383.68	US	180 Days
132-33	7017566a	SAP Convergent Policy by DigitalRoute, first 2 units	\$ 394,458.44	132-34	86,767.36	US	180 Days
132-33	7017566b	SAP Convergent Policy by DigitalRoute, 3 to 100 units	\$ 295,843.83	132-34	65,075.52	US	180 Days

132-33	7017566c	SAP Convergent Policy by DigitalRoute, above 100 units	\$ 157,783.38	132-34	34,706.94	US	180 Days
132-33	7016884	SAP Physical Security Management by AlertEnterprise - up to 10,000	\$ 493.70	132-34	108.56	US	180 Days
132-33	7016885	SAP Physical Security Management by AlertEnterprise - 10,001 to 50,000	\$ 197.48	132-34	43.39	US	180 Days
132-33	7016886	SAP Physical Security Management by AlertEnterprise - 50,001 – 100,000	\$ 131.99	132-34	28.92	US	180 Days
132-33	7016887	SAP Physical Security Management by AlertEnterprise – above 100,000	\$ 65.49	132-34	14.47	US	180 Days
132-33	7016888	SAP Critical Infrastructure Protection by AlertEnterprise - up to 10,000	\$ 493.70	132-34	108.56	US	180 Days
132-33	7016889	SAP Critical Infrastructure Protection by AlertEnterprise - 10,001 to 50,000	\$ 197.48	132-34	43.39	US	180 Days
132-33	7016890	SAP Critical Infrastructure Protection by AlertEnterprise - 50,001 – 100,000	\$ 131.99	132-34	28.92	US	180 Days
132-33	7016891	SAP Critical Infrastructure Protection by AlertEnterprise – above 100,000	\$ 65.49	132-34	14.47	US	180 Days
132-33	7016873	SAP Assessment Management by Questionmark	\$ 43,390.43	132-34	9,544.41	US	180 Days
132-33	7017120	SAP Data Services Migration Accelerator by BackOffice Associates	\$ 131,486.15	132-34	28,922.45	US	180 Days
132-33	7017121	SAP Information Steward Accelerator by BackOffice Associates, human capital management (HCM) edition	\$ 78,891.69	132-34	17,353.47	US	180 Days
132-33	7017122	SAP Information Steward Accelerator by BackOffice Associates, custom edition	\$ 26,297.23	132-34	5,784.49	US	180 Days
132-33	7017256	SAP Regulation Management by Greenlight	\$ 420,755.67	132-34	92,551.85	US	180 Days

132-33	7017257	SAP Access Violation Management by Greenlight	\$1,157,078.09	132-34	254,517.60	US	180 Days
		<b>SAP NetWeaver</b>					
		<b>SAP NetWeaver Packages</b>					
132-33	7015920	SAP NetWeaver Process Orchestration	\$ 105,188.92	132-34	23,137.96	US	180 Days
132-33	7009506	SAP NetWeaver OpenHub	\$ 328,715.37	132-34	72,306.14	US	180 Days
132-33	7009507	SAP NetWeaver BeXBroadcaster	\$ 52.39	132-34	11.56	US	180 Days
132-33	7010583	SAP NetWeaver Business Warehouse Accelerator	\$ 16,436.27	132-34	3,615.31	US	180 Days
132-33	7015943	SAP Near-line storage for SAP BW	\$ 394,458.44	132-34	86,767.36	US	180 Days
132-33	7011041	External community members	\$ 20.15	132-34	4.43	US	180 Days
132-33	7017290	SAP NetWeaver Master Data Management, business partner data	\$ 98,614.61	132-34	21,691.84	US	180 Days
132-33	7017291	SAP NetWeaver Master Data Management, consumer data	\$ 98,614.61	132-34	21,691.84	US	180 Days
132-33	7017292	SAP NetWeaver Master Data Management, product and other data	\$ 98,614.61	132-34	21,691.84	US	180 Days
132-33	7017293	SAP NetWeaver Master Data Management, printing and PCM	\$ 10.08	132-34	2.32	US	180 Days
132-33	7017294	SAP NetWeaver Master Data Management, global data synchronization	\$ 7.05	132-34	1.54	US	180 Days
132-33	7011491	SAP Enterprise Master Data Management	\$ 131,486.15	132-34	28,922.45	US	180 Days
132-33	7011492	SAP Enterprise Master Data Management, information stewardship option	\$ 32,871.54	132-34	7,230.61	US	180 Days
132-33	7017298	SAP NetWeaver Identity Management	\$ 4,602.52	132-34	1,012.29	US	180 Days
132-33	7017299	SAP NetWeaver Single Sign-On	\$ 2,301.26	132-34	506.15	US	180 Days
132-33	7011999	SAP Info Lifecycle Mgmt, retention mgmt (Bus. Expert, Prof, Ltd Prof User)	\$ 262.97	132-34	57.84	US	180 Days
132-33	7012000	SAP Info Lifecycle Mgmt, retention mgmt (Employee, ESS User)	\$ 65.49	132-34	14.47	US	180 Days

132-33	7015698	SAP Infor Lifecycle Mgmt, retention mgmt option on SAP IQ	\$ 262,972.29	132-34	57,844.91	US	180 Days
132-33	7011822	SAP Information Lifecycle Mgmt, system decommissioning	\$ 262,972.29	132-34	57,844.91	US	180 Days
132-33	7011511	SAP NetWeaver Landscape Virtualization Mgmt enterprise	\$ 8,547.10	132-34	1,879.96	US	180 Days
132-33	7011512	SAP NetWeaver Landscape Virtualization Mgmt enterprise, copy/refresh option	\$ 85,465.99	132-34	18,799.60	US	180 Days
132-33	7009519	SAP NetWeaver Folders Management	\$ 5.04	132-34	1.16	US	180 Days
132-33	7010590	Duet Enterprise	\$ 17,488.16	132-34	3,846.69	US	180 Days
132-33	7011214	SAP NetWeaver Gateway for Consumer Access	\$ 394.96	132-34	86.77	US	180 Days
132-33	7016731	SAP Gateway for Microsoft	\$ 32,871.54	132-34	7,230.61	US	180 Days
132-33	7015527	SAP NetWeaver Portal, enterprise workspaces	\$ 32,871.54	132-34	7,230.61	US	180 Days
132-33	7015437	SAP NetWeaver Decision Service Management	\$ 26,297.23	132-34	5,784.49	US	180 Days
132-33	7016581	SAP NetWeaver Application Server, add-on for code vulnerability analysis	\$ 65,743.07	132-34	14,461.23	US	180 Days
		<b>SAP NetWeaver Foundation for Third Party Applications</b>					
132-33	7015924	SAP NetWeaver Foundation for Third Party Applications, core based	\$ 39,445.84	132-34	8,676.74	US	180 Days
132-33	7009523	SAP NetWeaver Foundation for Third Party Applications, user based	\$ 591.44	132-34	130.16	US	180 Days
		<b>SAP HANA</b>					
132-33	7011585	SAP HANA, Database Edition for SAP BW, up to 10 units	\$ 60,453.40	132-34	13,297.68	US	180 Days
132-33	7011586	SAP HANA, Database Edition for SAP BW, 11 to 20 units	\$ 50,377.83	132-34	11,081.40	US	180 Days
132-33	7011845	SAP HANA, Database Edition for SAP BW, 21 to 50 units	\$ 40,302.27	132-34	8,865.12	US	180 Days



132-33	7011846	SAP HANA, Database Edition for SAP BW, 51 to 100 units	\$ 30,226.70	132-34	6,648.84	US	180 Days
132-33	7011847	SAP HANA, Database Edition for SAP BW, 101 to 150 units	\$ 25,188.92	132-34	5,540.70	US	180 Days
132-33	7011848	SAP HANA, Database Edition for SAP BW, 151 to 200 units	\$ 20,151.13	132-34	4,432.56	US	180 Days
132-33	7011849	SAP HANA, Database Edition for SAP BW, 201 to 250 units	\$ 19,143.58	132-34	4,210.93	US	180 Days
132-33	7011850	SAP HANA, Database Edition for SAP BW, 251 to 300 units	\$ 18,136.02	132-34	3,989.30	US	180 Days
132-33	7011851	SAP HANA, Database Edition for SAP BW, 301 to 500 units	\$ 17,128.46	132-34	3,767.68	US	180 Days
132-33	7011852	SAP HANA, Database Edition for SAP BW, 501 to 750 units	\$ 16,120.91	132-34	3,546.05	US	180 Days
132-33	7011853	SAP HANA, Database Edition for SAP BW, 751 to 1000 units	\$ 15,113.35	132-34	3,324.42	US	180 Days
132-33	7011854	SAP HANA, Database Edition for SAP BW, 1001 to 1500 units	\$ 14,105.79	132-34	3,102.79	US	180 Days
132-33	7011855	SAP HANA, Database Edition for SAP BW, above 1500 units	\$ 13,098.24	132-34	2,881.16	US	180 Days
132-33	7011534	SAP HANA, Platform Edition, up to 10 units	\$ 128,967.25	132-34	28,368.38	US	180 Days
132-33	7011535	SAP HANA, Platform Edition, 11-20 units	\$ 120,906.80	132-34	26,595.36	US	180 Days
132-33	7011856	SAP HANA, Platform Edition, 21 to 50 units	\$ 107,204.03	132-34	23,581.22	US	180 Days
132-33	7011857	SAP HANA, Platform Edition, 51 to 100 units	\$ 80,604.53	132-34	17,730.24	US	180 Days
132-33	7011858	SAP HANA, Platform Edition, 101 to 150 units	\$ 64,483.63	132-34	14,184.19	US	180 Days
132-33	7011859	SAP HANA, Platform Edition, 151 to 200 units	\$ 56,423.17	132-34	12,411.17	US	180 Days
132-33	7011860	SAP HANA, Platform Edition, 201 to 250 units	\$ 48,362.72	132-34	10,638.14	US	180 Days
132-33	7011861	SAP HANA, Platform Edition, 251 to 300 units	\$ 44,332.49	132-34	9,751.63	US	180 Days

132-33	7011862	SAP HANA, Platform Edition, 301 to 500 units	\$ 40,302.27	132-34	8,865.12	US	180 Days
132-33	7011863	SAP HANA, Platform Edition, 501 to 750 units	\$ 36,272.04	132-34	7,978.61	US	180 Days
132-33	7011864	SAP HANA, Platform Edition, 751 to 1000 units	\$ 32,241.81	132-34	7,092.10	US	180 Days
132-33	7011865	SAP HANA, Platform Edition, 1001 to 1500 units	\$ 28,211.59	132-34	6,205.58	US	180 Days
132-33	7011866	SAP HANA, Platform Edition, above 1500 units	\$ 24,181.36	132-34	5,319.07	US	180 Days
132-33	7011540	SAP HANA, Enterprise Edition, up to 10 units	\$ 161,209.07	132-34	35,460.48	US	180 Days
132-33	7011541	SAP HANA, Enterprise Edition, 11-20 units	\$ 151,133.50	132-34	33,244.20	US	180 Days
132-33	7011867	SAP HANA, Enterprise Edition, 21 to 50 units	\$ 134,005.04	132-34	29,476.52	US	180 Days
132-33	7011868	SAP HANA, Enterprise Edition, 51 to 100 units	\$ 100,755.67	132-34	22,162.80	US	180 Days
132-33	7011869	SAP HANA, Enterprise Edition, 101 to 150 units	\$ 80,604.53	132-34	17,730.24	US	180 Days
132-33	7011870	SAP HANA, Enterprise Edition, 151 to 200 units	\$ 70,528.97	132-34	15,513.96	US	180 Days
132-33	7011871	SAP HANA, Enterprise Edition, 201 to 250 units	\$ 60,453.40	132-34	13,297.68	US	180 Days
132-33	7011872	SAP HANA, Enterprise Edition, 251 to 300 units	\$ 55,415.62	132-34	12,189.54	US	180 Days
132-33	7011873	SAP HANA, Enterprise Edition, 301 to 500 units	\$ 50,377.83	132-34	11,081.40	US	180 Days
132-33	7011874	SAP HANA, Enterprise Edition, 501 to 750 units	\$ 45,340.05	132-34	9,973.26	US	180 Days
132-33	7011875	SAP HANA, Enterprise Edition, 751 to 1000 units	\$ 40,302.27	132-34	8,865.12	US	180 Days
132-33	7011876	SAP HANA, Enterprise Edition, 1001 to 1500 units	\$ 35,264.48	132-34	7,756.98	US	180 Days
132-33	7011877	SAP HANA, Enterprise Edition, above 1500 units	\$ 30,226.70	132-34	6,648.84	US	180 Days
132-33	7016981	SAP HANA, Base edition, up to 10 units	\$ 40,302.27	132-34	8,865.12	US	180 Days
132-33	7016982	SAP HANA, Base edition, 11-20 units	\$ 37,783.38	132-34	8,311.05	US	180 Days

132-33	7016983	SAP HANA, Base edition, 21 to 50 units	\$ 33,501.26	132-34	7,369.13	US	180 Days
132-33	7016984	SAP HANA, Base edition, 51 to 100 units	\$ 25,188.92	132-34	5,540.70	US	180 Days
132-33	7016985	SAP HANA, Base edition, 101 to 150 units	\$ 20,151.13	132-34	4,432.56	US	180 Days
132-33	7016986	SAP HANA, Base edition, 151 to 200 units	\$ 17,632.24	132-34	3,878.49	US	180 Days
132-33	7016987	SAP HANA, Base edition, 201 to 250 units	\$ 15,113.35	132-34	3,324.42	US	180 Days
132-33	7016988	SAP HANA, Base edition, 251 to 300 units	\$ 13,853.90	132-34	3,047.39	US	180 Days
132-33	7016989	SAP HANA, Base edition, 301 to 500 units	\$ 12,594.46	132-34	2,770.35	US	180 Days
132-33	7016990	SAP HANA, Base edition, 501 to 750 units	\$ 11,335.01	132-34	2,493.32	US	180 Days
132-33	7016991	SAP HANA, Base edition, 751 to 1000 units	\$ 10,075.57	132-34	2,216.28	US	180 Days
132-33	7016992	SAP HANA, Base edition, 1001 to 1500 units	\$ 8,816.12	132-34	1,939.25	US	180 Days
132-33	7016993	SAP HANA, Base edition, above 1500 units	\$ 7,556.68	132-34	1,662.21	US	180 Days
132-33	7017073	SAP HANA Predictive Option, up to 10 units	\$ 25,188.92	132-34	5,540.70	US	180 Days
132-33	7017074	SAP HANA Predictive Option, 11-20 units	\$ 23,627.20	132-34	5,197.18	US	180 Days
132-33	7017075	SAP HANA Predictive Option, 21 to 50 units	\$ 20,957.18	132-34	4,609.86	US	180 Days
132-33	7017076	SAP HANA Predictive Option, 51 to 100 units	\$ 15,743.07	132-34	3,462.94	US	180 Days
132-33	7017077	SAP HANA Predictive Option, 101 to 150 units	\$ 12,594.46	132-34	2,770.35	US	180 Days
132-33	7017078	SAP HANA Predictive Option, 151 to 200 units	\$ 11,083.12	132-34	2,437.91	US	180 Days
132-33	7017079	SAP HANA Predictive Option, 201 to 250 units	\$ 9,445.84	132-34	2,077.76	US	180 Days
132-33	7017080	SAP HANA Predictive Option, 251 to 300 units	\$ 8,664.99	132-34	1,906.00	US	180 Days
132-33	7017081	SAP HANA Predictive Option, 301 to 500 units	\$ 7,884.13	132-34	1,734.24	US	180 Days
132-33	7017082	SAP HANA Predictive Option, 501 to 750 units	\$ 7,103.27	132-34	1,562.48	US	180 Days
132-33	7017083	SAP HANA Predictive Option, 751 to 1000 units	\$ 6,297.23	132-34	1,385.18	US	180 Days

132-33	7017084	SAP HANA Predictive Option, 1001 to 1500 units	\$ 5,541.56	132-34	1,218.95	US	180 Days
132-33	7017085	SAP HANA Predictive Option, above 1500 units	\$ 4,735.52	132-34	1,041.65	US	180 Days
132-33	7016994	SAP HANA Spatial Option, up to 10 units	\$ 25,188.92	132-34	5,540.70	US	180 Days
132-33	7016995	SAP HANA Spatial Option, 11-20 units	\$ 23,627.20	132-34	5,197.18	US	180 Days
132-33	7016996	SAP HANA Spatial Option, 21 to 50 units	\$ 20,957.18	132-34	4,609.86	US	180 Days
132-33	7016997	SAP HANA Spatial Option, 51 to 100 units	\$ 15,743.07	132-34	3,462.94	US	180 Days
132-33	7016998	SAP HANA Spatial Option, 101 to 150 units	\$ 12,594.46	132-34	2,770.35	US	180 Days
132-33	7016999	SAP HANA Spatial Option, 151 to 200 units	\$ 11,083.12	132-34	2,437.91	US	180 Days
132-33	7017000	SAP HANA Spatial Option, 201 to 250 units	\$ 9,445.84	132-34	2,077.76	US	180 Days
132-33	7017001	SAP HANA Spatial Option, 251 to 300 units	\$ 8,664.99	132-34	1,906.00	US	180 Days
132-33	7017002	SAP HANA Spatial Option, 301 to 500 units	\$ 7,884.13	132-34	1,734.24	US	180 Days
132-33	7017003	SAP HANA Spatial Option, 501 to 750 units	\$ 7,103.27	132-34	1,562.48	US	180 Days
132-33	7017004	SAP HANA Spatial Option, 751 to 1000 units	\$ 6,297.23	132-34	1,385.18	US	180 Days
132-33	7017005	SAP HANA Spatial Option, 1001 to 1500 units	\$ 5,541.56	132-34	1,218.95	US	180 Days
132-33	7017006	SAP HANA Spatial Option, above 1500 units	\$ 4,735.52	132-34	1,041.65	US	180 Days
132-33	7017007	SAP HANA Advanced Data Processing Option, up to 10 units	\$ 25,188.92	132-34	5,540.70	US	180 Days
132-33	7017008	SAP HANA Advanced Data Processing Option, 11-20 units	\$ 23,627.20	132-34	5,197.18	US	180 Days
132-33	7017009	SAP HANA Advanced Data Processing Option, 21 to 50 units	\$ 20,957.18	132-34	4,609.86	US	180 Days
132-33	7017010	SAP HANA Advanced Data Processing Option, 51 to 100 units	\$ 15,743.07	132-34	3,462.94	US	180 Days
132-33	7017011	SAP HANA Advanced Data Processing Option, 101 to 150 units	\$ 12,594.46	132-34	2,770.35	US	180 Days

132-33	7017012	SAP HANA Advanced Data Processing Option, 151 to 200 units	\$ 11,083.12	132-34	2,437.91	US	180 Days
132-33	7017013	SAP HANA Advanced Data Processing Option, 201 to 250 units	\$ 9,445.84	132-34	2,077.76	US	180 Days
132-33	7017014	SAP HANA Advanced Data Processing Option, 251 to 300 units	\$ 8,664.99	132-34	1,906.00	US	180 Days
132-33	7017015	SAP HANA Advanced Data Processing Option, 301 to 500 units	\$ 7,884.13	132-34	1,734.24	US	180 Days
132-33	7017016	SAP HANA Advanced Data Processing Option, 501 to 750 units	\$ 7,103.27	132-34	1,562.48	US	180 Days
132-33	7017017	SAP HANA Advanced Data Processing Option, 751 to 1000 units	\$ 6,297.23	132-34	1,385.18	US	180 Days
132-33	7017018	SAP HANA Advanced Data Processing Option, 1001 to 1500 units	\$ 5,541.56	132-34	1,218.95	US	180 Days
132-33	7017019	SAP HANA Advanced Data Processing Option, above 1500 units	\$ 4,735.52	132-34	1,041.65	US	180 Days
132-33	7017020	SAP HANA Planning Option, up to 10 units	\$ 25,188.92	132-34	5,540.70	US	180 Days
132-33	7017021	SAP HANA Planning Option, 11-20 units	\$ 23,627.20	132-34	5,197.18	US	180 Days
132-33	7017022	SAP HANA Planning Option, 21 to 50 units	\$ 20,957.18	132-34	4,609.86	US	180 Days
132-33	7017023	SAP HANA Planning Option, 51 to 100 units	\$ 15,743.07	132-34	3,462.94	US	180 Days
132-33	7017024	SAP HANA Planning Option, 101 to 150 units	\$ 12,594.46	132-34	2,770.35	US	180 Days
132-33	7017025	SAP HANA Planning Option, 151 to 200 units	\$ 11,083.12	132-34	2,437.91	US	180 Days
132-33	7017026	SAP HANA Planning Option, 201 to 250 units	\$ 9,445.84	132-34	2,077.76	US	180 Days
132-33	7017027	SAP HANA Planning Option, 251 to 300 units	\$ 8,664.99	132-34	1,906.00	US	180 Days
132-33	7017028	SAP HANA Planning Option, 301 to 500 units	\$ 7,884.13	132-34	1,734.24	US	180 Days
132-33	7017029	SAP HANA Planning Option, 501 to 750 units	\$ 7,103.27	132-34	1,562.48	US	180 Days
132-33	7017030	SAP HANA Planning Option, 751 to 1000 units	\$ 6,297.23	132-34	1,385.18	US	180 Days

132-33	7017031	SAP HANA Planning Option, 1001 to 1500 units	\$ 5,541.56	132-34	1,218.95	US	180 Days
132-33	7017032	SAP HANA Planning Option, above 1500 units	\$ 4,735.52	132-34	1,041.65	US	180 Days
132-33	7017046	SAP HANA Multi-Tier Storage Option, up to 10 units	\$ 20,151.13	132-34	4,432.56	US	180 Days
132-33	7017047	SAP HANA Multi-Tier Storage Option, 11-20 units	\$ 17,632.24	132-34	3,878.49	US	180 Days
132-33	7017048	SAP HANA Multi-Tier Storage Option, 21 to 50 units	\$ 15,113.35	132-34	3,324.42	US	180 Days
132-33	7017049	SAP HANA Multi-Tier Storage Option, 51 to 100 units	\$ 12,594.46	132-34	2,770.35	US	180 Days
132-33	7017050	SAP HANA Multi-Tier Storage Option, above 100 units	\$ 10,075.57	132-34	2,216.28	US	180 Days
132-33	7017051	SAP HANA Real-time Replication Option, up to 10 units	\$ 10,075.57	132-34	2,216.28	US	180 Days
132-33	7017052	SAP HANA Real-time Replication Option, 11-20 units	\$ 8,060.45	132-34	1,773.02	US	180 Days
132-33	7017053	SAP HANA Real-time Replication Option, 21 to 50 units	\$ 6,045.34	132-34	1,329.77	US	180 Days
132-33	7017054	SAP HANA Real-time Replication Option, 51 to 100 units	\$ 5,037.78	132-34	1,108.14	US	180 Days
132-33	7017055	SAP HANA Real-time Replication Option, above 100 units	\$ 4,030.23	132-34	886.51	US	180 Days
132-33	7017056	SAP HANA Data Management Option, up to 10 units	\$ 10,075.57	132-34	2,216.28	US	180 Days
132-33	7017057	SAP HANA Data Management Option, 11-20 units	\$ 8,060.45	132-34	1,773.02	US	180 Days
132-33	7017058	SAP HANA Data Management Option, 21 to 50 units	\$ 6,045.34	132-34	1,329.77	US	180 Days
132-33	7017059	SAP HANA Data Management Option, 51 to 100 units	\$ 5,037.78	132-34	1,108.14	US	180 Days
132-33	7017060	SAP HANA Data Management Option, above 100 units	\$ 4,030.23	132-34	886.51	US	180 Days
132-33	7017061	SAP HANA Data Streaming Option, up to 10 units	\$ 10,075.57	132-34	2,216.28	US	180 Days

132-33	7017062	SAP HANA Data Streaming Option, 11-20 units	\$ 8,060.45	132-34	1,773.02	US	180 Days
132-33	7017063	SAP HANA Data Streaming Option, 21 to 50 units	\$ 6,045.34	132-34	1,329.77	US	180 Days
132-33	7017064	SAP HANA Data Streaming Option, 51 to 100 units	\$ 5,037.78	132-34	1,108.14	US	180 Days
132-33	7017065	SAP HANA Data Streaming Option, above 100 units	\$ 4,030.23	132-34	886.51	US	180 Days
132-33	7017313	SAP HANA Predictive Recommendation Option, up to 10 units	\$ 25,188.92	132-34	5,540.70	US	180 Days
132-33	7017314	SAP HANA Predictive Recommendation Option, 11-20 units	\$ 23,627.20	132-34	5,197.18	US	180 Days
132-33	7017315	SAP HANA Predictive Recommendation Option, 21 to 50 units	\$ 20,957.18	132-34	4,609.86	US	180 Days
132-33	7017316	SAP HANA Predictive Recommendation Option, 51 to 100 units	\$ 15,743.07	132-34	3,462.94	US	180 Days
132-33	7017317	SAP HANA Predictive Recommendation Option, 101 to 150 units	\$ 12,594.46	132-34	2,770.35	US	180 Days
132-33	7017318	SAP HANA Predictive Recommendation Option, 151 to 200 units	\$ 11,083.12	132-34	2,437.91	US	180 Days
132-33	7017319	SAP HANA Predictive Recommendation Option, 201 to 250 units	\$ 9,445.84	132-34	2,077.76	US	180 Days
132-33	7017320	SAP HANA Predictive Recommendation Option, 251 to 300 units	\$ 8,664.99	132-34	1,906.00	US	180 Days
132-33	7017321	SAP HANA Predictive Recommendation Option, 301 to 500 units	\$ 7,884.13	132-34	1,734.24	US	180 Days
132-33	7017322	SAP HANA Predictive Recommendation Option, 501 to 750 units	\$ 7,103.27	132-34	1,562.48	US	180 Days
132-33	7017323	SAP HANA Predictive Recommendation Option, 751 to 1000 units	\$ 6,297.23	132-34	1,385.18	US	180 Days

132-33	7017324	SAP HANA Predictive Recommendation Option, 1001 to 1500 units	\$ 5,541.56	132-34	1,218.95	US	180 Days
132-33	7017325	SAP HANA Predictive Recommendation Option, above 1500 units	\$ 4,735.52	132-34	1,041.65	US	180 Days
132-33	7017300	SAP HANA Predictive Social Option, up to 10 units	\$ 25,188.92	132-34	5,540.70	US	180 Days
132-33	7017301	SAP HANA Predictive Social Option, 11-20 units	\$ 23,627.20	132-34	5,197.18	US	180 Days
132-33	7017302	SAP HANA Predictive Social Option, 21 to 50 units	\$ 20,957.18	132-34	4,609.86	US	180 Days
132-33	7017303	SAP HANA Predictive Social Option, 51 to 100 units	\$ 15,743.07	132-34	3,462.94	US	180 Days
132-33	7017304	SAP HANA Predictive Social Option, 101 to 150 units	\$ 12,594.46	132-34	2,770.35	US	180 Days
132-33	7017305	SAP HANA Predictive Social Option, 151 to 200 units	\$ 11,083.12	132-34	2,437.91	US	180 Days
132-33	7017306	SAP HANA Predictive Social Option, 201 to 250 units	\$ 9,445.84	132-34	2,077.76	US	180 Days
132-33	7017307	SAP HANA Predictive Social Option, 251 to 300 units	\$ 8,664.99	132-34	1,906.00	US	180 Days
132-33	7017308	SAP HANA Predictive Social Option, 301 to 500 units	\$ 7,884.13	132-34	1,734.24	US	180 Days
132-33	7017309	SAP HANA Predictive Social Option, 501 to 750 units	\$ 7,103.27	132-34	1,562.48	US	180 Days
132-33	7017310	SAP HANA Predictive Social Option, 751 to 1000 units	\$ 6,297.23	132-34	1,385.18	US	180 Days
132-33	7017311	SAP HANA Predictive Social Option, 1001 to 1500 units	\$ 5,541.56	132-34	1,218.95	US	180 Days
132-33	7017312	SAP HANA Predictive Social Option, above 1500 units	\$ 4,735.52	132-34	1,041.65	US	180 Days
132-33	7015434	SAP HANA Edge Edition	\$ 40,302.27	132-34	8,865.12	US	180 Days
132-33	7016489	SAP HANA, Limited Runtime edition for Applications – Install Base	\$ -	132-34	0.0302	US	180 Days



132-33	7016490	SAP HANA, Limited Runtime edition for Applications – New/Subsequent	\$ -	132-34	0.0302	US	180 Days
132-33	7015734	SAP HANA, Limited Runtime edition for Applications-User	\$ -	132-34	0.0302	US	180 Days
132-33	7016491	SAP HANA, Limited Runtime edition for Applications and SAP BW - install base	\$ -	132-34	0.0403	US	180 Days
132-33	7016492	SAP HANA, Limited Runtime edition for Applications and SAP BW - New/Subsequent	\$ -	132-34	0.0403	US	180 Days
132-33	7017087	SAP HANA, Limited Runtime edition for Applications and SAP BW-User	\$ -	132-34	0.0403	US	180 Days
132-33	7016493	SAP HANA, Runtime edition for SAP BW - install base	\$ -	132-34	0.0201	US	180 Days
132-33	7016494	SAP HANA, Runtime edition for SAP BW - New/Subsequent	\$ -	132-34	0.0201	US	180 Days
132-33	7016495	SAP HANA, Limited Runtime edition for Applications – HANA Apps Only	\$ -	132-34	0.0302	US	180 Days
		<b>SAP HANA related apps</b>					
132-33	7016931	SAP Net Margin Analysis, edition for SAP HANA	\$ 98,614.61	132-34	21,691.84	US	180 Days
132-33	7016932	SAP Accelerated Trade Promotion Planning	\$ 26,297.23	132-34	5,784.49	US	180 Days
132-33	7016496	SAP Operational Process Intelligence	\$ 328,715.37	132-34	72,306.14	US	180 Days
132-33	7017384	SAP Demand Signal Management, powered by SAP HANA	\$ 230,100.76	132-34	50,614.29	US	180 Days
132-33	7016025	SAP Fraud Management for Public Sector	\$ 105,188.92	132-34	23,137.96	US	180 Days
132-33	7016026	SAP Fraud Management	\$ 268,231.74	132-34	59,001.81	US	180 Days
132-33	7016027a	SAP Fraud Management for Insurance, first 500 units	\$ 1,183.88	132-34	260.30	US	180 Days
132-33	7016027b	SAP Fraud Management for Insurance, above 500 units	\$ 591.44	132-34	130.16	US	180 Days

132-33	7017386	SAP Supply Chain Info Center, powered by SAP HANA	\$ 65,743.07	132-34	14,461.23	US	180 Days
132-33	7016934	SAP Identity Analytics	\$ 13,148.61	132-34	2,892.25	US	180 Days
132-33	7016283a	SAP Customer Activity Repository, first 5000 units	\$ 591.44	132-34	130.16	US	180 Days
132-33	7016283b	SAP Customer Activity Repository, 5001 to 10000 units	\$ 328.46	132-34	72.31	US	180 Days
132-33	7016283c	SAP Customer Activity Repository, above 10000 units	\$ 104.79	132-34	23.14	US	180 Days
132-33	7016284	SAP Promotion Management for Retail, add-on for SAP Customer Activity Repository	\$ 1,314.86	132-34	289.22	US	180 Days
132-33	7016417	SAP Energy and Environmental Intelligence	\$ 131,486.15	132-34	28,922.45	US	180 Days
132-33	7017383	SAP Sales and Operations Planning	\$ 230,100.76	132-34	50,614.29	US	180 Days
132-33	7017563	SAP Convergent Pricing Simulation	\$ 131,486.15	132-34	28,922.45	US	180 Days
132-33	7017455	SAP Fashion Management Solution	\$ 788.92	132-34	173.53	US	180 Days
		<b>Databases</b>					
132-33	7002719	SAP MaxDB	\$ -	132-34	0.01	US	180 Days
132-33	7011267	SAP ASE Runtime Edition	\$ -	132-34	0.02	US	180 Days
132-33	7001152	MS SQL Server Enterprise Edition	\$ -	132-34	0.02	US	180 Days
132-33	7001154	DB2 Advanced Enterprise Server Edition for Linux, Unix and Windows	\$ -	132-34	0.03	US	180 Days
132-33	7001156	Oracle DB	\$ -	132-34	0.03	US	180 Days
132-33	7002690	DB2 for z/OS	\$ -	132-34	0.03	US	180 Days
132-33	7009743	Migration from Informix to DB2 Enterprise Edition for Linux, Unix, Windows	\$ -	132-34	-	US	180 Days
132-33	7002689	Oracle Extended License Package	\$ -	132-34	0.01	US	180 Days
132-33	7009610	DB2 for NW Found. 3rd party (Enterprise Server Edition for Linux, Unix, Windows )	\$ -	132-34	0.03	US	180 Days
		<b>Support</b>					
		<b>Support Offerings</b>					
		<b>SAP Standard Support</b>					
		<b>SAP Enterprise Support</b>					

		<b>SAP Product Support for Large Enterprises</b>					
132-33	7016736	Hortonworks Data Platform for SAP Software, option for SAP Product Support for Large Enterprises	\$ 1,753.15	132-34	385.63	US	180 Days
132-33	7017115	Hortonworks Data Platform for SAP Software, option for SAP Standard Support	\$ 1,972.80	132-34	433.84	US	180 Days
132-33	7017114	Hortonworks Data Platform for SAP Software, option for SAP Enterprise Support	\$ 2,261.96	132-34	497.46	US	180 Days
132-33	7016767	Technical Support for Large Independent Database Installations	\$ -	132-34	0.03	US	180 Days
		<b>SAP Solution Manager</b>					
132-33	7003785	ProductivityPak adapter for SAP Solution Manager	\$ 65,743.07	132-34	14,461.23	US	180 Days
132-33	7009598	SAP Test Acceleration and Optimization	\$ 15,778.34	132-34	3,470.69	US	180 Days
132-33	7009599	SAP Solution Manager adapter for SAP Quality Center by HP	\$ 65,743.07	132-34	14,461.23	US	180 Days
		<b>Sybase Products</b>					
132-33	7017603	SAP IQ Enterprise Edition	\$ 63,113.35	132-34	13,882.78	US	180 Days
132-33	7017604	SAP IQ Enterprise Edition, Advanced Security Option	\$ 22,352.64	132-34	4,916.82	US	180 Days
132-33	7017605	SAP IQ Enterprise Edition, Unstructured Data Analytics Option	\$ 26,297.23	132-34	5,784.49	US	180 Days
132-33	7017606	SAP IQ Enterprise Edition, Multiplex Grid Option	\$ 44,048.36	132-34	9,689.02	US	180 Days
132-33	7017607	SAP IQ Enterprise Edition, In-Database Analytics Option	\$ 13,148.61	132-34	2,892.25	US	180 Days
132-33	7017608	SAP IQ Enterprise Edition, Very Large Database Management Option	\$ 27,940.55	132-34	6,146.03	US	180 Days
132-33	7017609	SAP IQ, flash storage acceleration option	\$ 6,574.31	132-34	1,446.12	US	180 Days
132-33	7017610	SAP Event Stream Processor (SAP ESP)	\$ 52,594.46	132-34	11,568.98	US	180 Days

132-33	7017611	SAP ESP Adapter, for F.I.X.	\$ 6,574.31	132-34	1,446.12	US	180 Days
132-33	7017612	SAP ESP Adapter, open adapter	\$ 6,574.31	132-34	1,446.12	US	180 Days
132-33	7017613	SAP ESP Adapter, for NYSE Technologies MAMA	\$ 6,574.31	132-34	1,446.12	US	180 Days
132-33	7017614	SAP ASE Enterprise Edition (core)	\$ 57,853.90	132-34	12,725.88	US	180 Days
132-33	7017615	SAP ASE Enterprise Edition (server)	\$ 5,917.38	132-34	1,301.51	US	180 Days
132-33	7017616	SAP ASE Enterprise Edition (user)	\$ 1,183.88	132-34	260.30	US	180 Days
132-33	7017617	SAP ASE Enterprise Edition (CS)	\$ 3,024.69	132-34	665.22	US	180 Days
132-33	7017618	SAP ASE Enterprise Edition, High Availability	\$ 6,180.35	132-34	1,359.36	US	180 Days
132-33	7017619	SAP ASE Enterprise Edition, Security & Directory Services	\$ 6,969.27	132-34	1,532.89	US	180 Days
132-33	7017620	SAP ASE Enterprise Edition, Disaster Recovery	\$ 30,636.78	132-34	6,738.93	US	180 Days
132-33	7017621	SAP ASE Enterprise Edition, Encrypted Column	\$ 13,806.55	132-34	3,036.86	US	180 Days
132-33	7017622	SAP ASE Enterprise Edition, Partitions	\$ 13,806.55	132-34	3,036.86	US	180 Days
132-33	7017623	SAP ASE Enterprise Edition, Active Messaging	\$ 13,806.55	132-34	3,036.86	US	180 Days
132-33	7017624	SAP ASE Enterprise Edition, In-Memory Databases	\$ 27,349.12	132-34	6,015.87	US	180 Days
132-33	7017625	SAP ASE Enterprise Edition, Tivoli Storage Manager (TSM)	\$ 16,436.27	132-34	3,615.31	US	180 Days
132-33	7017626	SAP ASE Enterprise Edition, Compression	\$ 13,806.55	132-34	3,036.86	US	180 Days
132-33	7017627	SAP ASE Enterprise Edition, Ent. Con. Data Access, option for Oracle	\$ 37,474.06	132-34	8,242.90	US	180 Days
132-33	7017628	SAP ASE Enterprise Edition, Ent. Con. Data Access, option for ODBC	\$ 18,014.11	132-34	3,962.38	US	180 Days
132-33	7017629	SAP ASE, flash storage acceleration option	\$ 6,574.31	132-34	1,446.12	US	180 Days
132-33	7017630	SAP ASE Small Business Edition (chip)	\$ 6,048.36	132-34	1,330.43	US	180 Days
132-33	7017631	SAP ASE Small Business Edition (server)	\$ 2,103.78	132-34	462.76	US	180 Days

132-33	7017632	SAP ASE Small Business Edition (user)	\$ 289.17	132-34	63.63	US	180 Days
132-33	7017633	SAP SQL Anywhere, Advanced Edition (user)	\$ 14,858.44	132-34	3,268.24	US	180 Days
132-33	7017634	SAP SQL Anywhere, Advanced Edition (chip)	\$ 28,401.01	132-34	6,247.25	US	180 Days
132-33	7017635	SAP SQL Anywhere, Standard Edition (user)	\$ 2,103.78	132-34	462.76	US	180 Days
132-33	7017636	SAP SQL Anywhere, Standard Edition (chip)	\$ 6,837.28	132-34	1,503.97	US	180 Days
132-33	7017637	SAP SQL Anywhere, Workgroup Edition (user)	\$ 841.31	132-34	185.10	US	180 Days
132-33	7017638	SAP SQL Anywhere, Workgroup Edition (chip)	\$ 3,550.63	132-34	780.91	US	180 Days
132-33	7017639	SAP SQL Anywhere, Networked Client	\$ 171.28	132-34	37.60	US	180 Days
132-33	7017640	SAP SQL Anywhere, Remote Database Client	\$ 171.28	132-34	37.60	US	180 Days
132-33	7017641	SAP SQL Anywhere, CAC Authentication Option	\$ 65.49	132-34	14.47	US	180 Days
132-33	7017642	SAP SQL Anywhere, FIPS Security Option (user)	\$ 46.35	132-34	10.22	US	180 Days
132-33	7017643	SAP SQL Anywhere, FIPS Security Option (chip)	\$ 552.14	132-34	121.47	US	180 Days
132-33	7017644	SAP PowerAMC, Données Basic (user)	\$ 2,892.70	132-34	636.29	US	180 Days
132-33	7017645	SAP PowerAMC, Données Basic avec référentiel (CS)	\$ 6,574.31	132-34	1,446.12	US	180 Days
132-33	7017646	SAP PowerAMC, Information Studio (CS)	\$ 10,518.89	132-34	2,313.80	US	180 Days
132-33	7017647	SAP PowerAMC, Architecture d'Entreprise, Standard Edition	\$ 12,491.69	132-34	2,747.63	US	180 Days
132-33	7017648	SAP PowerAMC, Architecture d'Entreprise (CS)	\$ 25,640.30	132-34	5,639.88	US	180 Days
132-33	7017649	SAP PowerDesigner DataArchitect/DM (user)	\$ 2,892.70	132-34	636.29	US	180 Days
132-33	7017650	SAP PowerDesigner DataArchitect/RE (CS)	\$ 6,574.31	132-34	1,446.12	US	180 Days

132-33	7017651	SAP PowerDesigner InformationArchitect (CS)	\$ 10,518.89	132-34	2,313.80	US	180 Days
132-33	7017652	SAP PowerDesigner EnterpriseArchitect, Standard Edition	\$ 12,491.69	132-34	2,747.63	US	180 Days
132-33	7017653	SAP PowerDesigner EnterpriseArchitect (CS)	\$ 25,640.30	132-34	5,639.88	US	180 Days
132-33	7017654	SAP Replication Server, enterprise edition	\$ 59,168.77	132-34	13,015.10	US	180 Days
132-33	7017655	SAP Replication Server, option for Oracle	\$ 17,093.20	132-34	3,759.92	US	180 Days
132-33	7017656	SAP Replication Server, option for Microsoft SQL Server	\$ 17,093.20	132-34	3,759.92	US	180 Days
132-33	7017657	SAP Replication Server, option for IBM DB2	\$ 17,093.20	132-34	3,759.92	US	180 Days
132-33	7017658	SAP Replication Server, Real-Time Loading Edition	\$ 51,279.60	132-34	11,279.76	US	180 Days
132-33	7017659	SAP Replication Server, heterogeneous edition	\$ 51,279.60	132-34	11,279.76	US	180 Days
132-33	7017660	SAP Replication Server, change data capture edition	\$ 72,317.38	132-34	15,907.35	US	180 Days
132-33	7017661	SAP Replication Server, SAP HANA edition	\$ 85,465.99	132-34	18,799.60	US	180 Days
132-33	7017662	SAP RAP	\$ 114,392.95	132-34	25,162.53	US	180 Days
132-33	7017663	SAP RAP IQ with In-Database Analytics enabler	\$ 78,891.69	132-34	17,353.47	US	180 Days
132-33	7017664	SAP RAP IQ Multiplex Grid Option	\$ 44,048.36	132-34	9,689.02	US	180 Days
132-33	7017665	SAP RAP IQ Advanced Security Option	\$ 22,352.64	132-34	4,916.82	US	180 Days
132-33	7017666	SAP RAP IQ Unstructured Data Analytics Option	\$ 26,297.23	132-34	5,784.49	US	180 Days
132-33	7017667	SAP RAP IQ Very Large Database Management Option	\$ 27,940.55	132-34	6,146.03	US	180 Days
132-33	7017668	SAP RAP Event Stream Processor add-on	\$ 52,594.46	132-34	11,568.98	US	180 Days
132-33	7017669	SAP RAP ESP Adapter, for NYSE Technology MAMA	\$ 6,574.31	132-34	1,446.12	US	180 Days
132-33	7017670	SAP RAP ESP Adapter, for F.I.X.	\$ 6,574.31	132-34	1,446.12	US	180 Days
132-33	7017671	SAP RAP ASE Enterprise Edition add-on	\$ 57,853.90	132-34	12,725.88	US	180 Days

132-33	7017672	SAP RAP ASE Security & Directory Services	\$ 6,969.27	132-34	1,532.89	US	180 Days
132-33	7017673	SAP RAP ASE Partitions	\$ 13,806.55	132-34	3,036.86	US	180 Days
132-33	7017674	SAP RAP ASE In-Memory Databases	\$ 27,349.12	132-34	6,015.87	US	180 Days
132-33	7017675	SAP ASE, premier transactions edition	\$ 78,891.69	132-34	17,353.47	US	180 Days
132-33	7017676	SAP data management edition	\$ 131,486.15	132-34	28,922.45	US	180 Days
		<b>Mobility</b>					
132-33	7016976	SAP Mobile Platform Developer	\$ 1,314.86	132-34	289.22	US	180 Days
132-33	7016974	Afaria Device Management	\$ 52.39	132-34	11.56	US	180 Days
132-33	7016977	SAP mobile platform	\$ 525.94	132-34	115.69	US	180 Days
132-33	7016979	SAP Mobile Platform, single app option	\$ 131.99	132-34	28.92	US	180 Days
132-33	7017519a	SAP Mobile Platform, consumer edition up to 5 units	\$ 262,972.29	132-34	57,844.91	US	180 Days
132-33	7017519b	SAP Mobile Platform, consumer edition 6 - 20 units	\$ 184,080.60	132-34	40,491.44	US	180 Days
132-33	7017519c	SAP Mobile Platform, consumer edition 21 - 50 units	\$ 131,486.15	132-34	28,922.45	US	180 Days
132-33	7017519d	SAP Mobile Platform, consumer edition 51 - 100 units	\$ 78,891.69	132-34	17,353.47	US	180 Days
132-33	7017519e	SAP Mobile Platform, consumer edition 101 - 500 units	\$ 39,445.84	132-34	8,676.74	US	180 Days
132-33	7017519f	SAP Mobile Platform, consumer edition above 500 units	\$ 26,297.23	132-34	5,784.49	US	180 Days
132-33	7016118	SAP Enterprise Integration for Inventory Manager mobile app	\$ 1,972.80	132-34	433.84	US	180 Days
132-33	7016119	SAP Enterprise Integration for Rounds Manager mobile app	\$ 1,972.80	132-34	433.84	US	180 Days
132-33	7016120	SAP Enterprise Integration for Service Manager mobile app	\$ 4,339.55	132-34	954.44	US	180 Days
132-33	7015835	SAP Enterprise Integration for Work Manager mobile app	\$ 4,339.55	132-34	954.44	US	180 Days
132-33	7017068	SAP Enterprise Integration for SAP Real Spend mobile app	\$ 262.97	132-34	57.84	US	180 Days

132-33	7017069	SAP Enterprise Integration for Sanctioned Party List mobile app	\$ 131.99	132-34	28.92	US	180 Days
132-33	7017070	SAP Enterprise Integration for Retail Execution mobile app	\$ 1,972.80	132-34	433.84	US	180 Days
132-33	7017071	SAP Enterprise Integration for ERP Quality Issue mobile app	\$ 33.25	132-34	7.32	US	180 Days
132-33	7017072	SAP Enterprise Integration for Travel Receipt Capture mobile app	\$ 33.25	132-34	7.32	US	180 Days
132-33	7017088	SAP Enterprise Integration for GRC Access Approver mobile app	\$ 33.25	132-34	7.32	US	180 Days
132-33	7017089	SAP Enterprise Integration for GRC Policy Survey mobile app	\$ 33.25	132-34	7.32	US	180 Days
132-33	7017091	SAP Enterprise Integration for Learning Assistant mobile app	\$ 33.25	132-34	7.32	US	180 Days
132-33	7017093	SAP Enterprise Integration for Customer Financial Fact Sheet mobile app	\$ 262.97	132-34	57.84	US	180 Days
132-33	7017095	SAP Enterprise Integration for Travel Expense Report mobile app	\$ 65.49	132-34	14.47	US	180 Days
132-33	7017096	SAP Enterprise Integration for Transport Notification and Status mobile app	\$ 394.96	132-34	86.77	US	180 Days
132-33	7017097	SAP Enterprise Integration for Transport Tendering mobile app	\$ 394.96	132-34	86.77	US	180 Days
132-33	7017098	SAP Enterprise Integration for Manager Insight mobile app	\$ 394.96	132-34	86.77	US	180 Days
132-33	7017099	SAP Enterprise Integration for Electronic Medical Record mobile app	\$ 394.96	132-34	86.77	US	180 Days
132-33	7017100	SAP Enterprise Integration for Customer Briefing mobile app	\$ 262.97	132-34	57.84	US	180 Days
132-33	7015712	SAP Enterprise Integration for Mobile Retail Store Ops Associate mobile app	\$ 131.99	132-34	28.92	US	180 Days



132-33	7017101	SAP Enterprise Integration for Sales Companion mobile app	\$ 525.94	132-34	115.69	US	180 Days
132-33	7016159a	SAP SMS Builder up to 5 units	\$ 88,095.72	132-34	19,378.04	US	180 Days
132-33	7016159b	SAP SMS Builder 6 - 20 units	\$ 61,798.49	132-34	13,593.55	US	180 Days
132-33	7016159c	SAP SMS Builder 21 - 50 units	\$ 43,390.43	132-34	9,544.41	US	180 Days
132-33	7016159d	SAP SMS Builder 51 - 100 units	\$ 26,297.23	132-34	5,784.49	US	180 Days
132-33	7016159e	SAP SMS Builder 101 - 500 units	\$ 13,148.61	132-34	2,892.25	US	180 Days
132-33	7016159f	SAP SMS Builder above 500 units	\$ 8,810.08	132-34	1,937.80	US	180 Days
132-33	7016177	SAP Mobile Platform, consumer edition, reporting add-on	\$ 131.99	132-34	28.92	US	180 Days
132-33	7016160a	SAP Mobile Banking up to 5 units	\$ 15,778.34	132-34	3,470.69	US	180 Days
132-33	7016160b	SAP Mobile Banking 6 - 20 units	\$ 11,044.84	132-34	2,429.49	US	180 Days
132-33	7016160c	SAP Mobile Banking 21 - 50 units	\$ 7,889.17	132-34	1,735.35	US	180 Days
132-33	7016160d	SAP Mobile Banking 51 - 100 units	\$ 4,733.50	132-34	1,041.21	US	180 Days
132-33	7016160e	SAP Mobile Banking 101 - 500 units	\$ 2,366.75	132-34	520.60	US	180 Days
132-33	7016160f	SAP Mobile Banking above 500 units	\$ 1,577.83	132-34	347.07	US	180 Days
132-33	7016161a	SAP Mobile Consumer Payments up to 5 units	\$ 24,588.41	132-34	5,408.50	US	180 Days
132-33	7016161b	SAP Mobile Consumer Payments 6 - 20 units	\$ 17,093.20	132-34	3,759.92	US	180 Days
132-33	7016161c	SAP Mobile Consumer Payments 21 - 50 units	\$ 12,228.72	132-34	2,689.79	US	180 Days
132-33	7016161d	SAP Mobile Consumer Payments 51 - 100 units	\$ 7,363.22	132-34	1,619.66	US	180 Days
132-33	7016161e	SAP Mobile Consumer Payments 101 - 500 units	\$ 3,681.61	132-34	809.83	US	180 Days
132-33	7016161f	SAP Mobile Consumer Payments above 500 units	\$ 2,498.74	132-34	549.53	US	180 Days
132-33	7016162a	SAP Mobile Remittance up to 5 units	\$ 31,556.68	132-34	6,941.39	US	180 Days
132-33	7016162b	SAP Mobile Remittance 6 - 20 units	\$ 22,089.67	132-34	4,858.97	US	180 Days
132-33	7016162c	SAP Mobile Remittance 21 - 50 units	\$ 15,778.34	132-34	3,470.69	US	180 Days

132-33	7016162d	SAP Mobile Remittance 51 - 100 units	\$ 9,467.00	132-34	2,082.42	US	180 Days
132-33	7016162e	SAP Mobile Remittance 101 - 500 units	\$ 4,733.50	132-34	1,041.21	US	180 Days
132-33	7016162f	SAP Mobile Remittance above 500 units	\$ 3,155.67	132-34	694.14	US	180 Days
132-33	7016163a	SAP Mobile TopUp up to 5 units	\$ 15,778.34	132-34	3,470.69	US	180 Days
132-33	7016163b	SAP Mobile TopUp 6 - 20 units	\$ 11,044.84	132-34	2,429.49	US	180 Days
132-33	7016163c	SAP Mobile TopUp 21 - 50 units	\$ 7,889.17	132-34	1,735.35	US	180 Days
132-33	7016163d	SAP Mobile TopUp 51 - 100 units	\$ 4,733.50	132-34	1,041.21	US	180 Days
132-33	7016163e	SAP Mobile TopUp 101 - 500 units	\$ 2,366.75	132-34	520.60	US	180 Days
132-33	7016163f	SAP Mobile TopUp above 500 units	\$ 1,577.83	132-34	347.07	US	180 Days
132-33	7015743a	SAP Online Business Banking up to 5 units	\$ 657,430.73	132-34	144,612.27	US	180 Days
132-33	7015743b	SAP Online Business Banking 6-15 units	\$ 525,944.58	132-34	115,689.82	US	180 Days
132-33	7015743c	SAP Online Business Banking above 15 units	\$ 437,848.87	132-34	96,311.77	US	180 Days
132-33	7015744a	SAP Online Retail Banking up to 5 units	\$ 219,581.86	132-34	48,300.50	US	180 Days
132-33	7015744b	SAP Online Retail Banking 6-20 units	\$ 131,486.15	132-34	28,922.45	US	180 Days
132-33	7015744c	SAP Online Retail Banking 21-50 units	\$ 88,095.72	132-34	19,378.04	US	180 Days
132-33	7015744d	SAP Online Retail Banking 51-100 units	\$ 65,743.07	132-34	14,461.23	US	180 Days
132-33	7015744e	SAP Online Retail Banking above 100 units	\$ 43,390.43	132-34	9,544.41	US	180 Days
132-33	7015741	SAP NetWeaver Portal, mobile edition	\$ 33.25	132-34	7.32	US	180 Days
132-33	7011914	SAP NetWeaver Gateway for Consumer Access	\$ 394.96	132-34	86.77	US	180 Days
132-33	7017066a	SAP Enterprise Integration for Utilities Customer Engagement up to 5 units	\$ 98,614.61	132-34	21,691.84	US	180 Days
132-33	7017066b	SAP Enterprise Integration for Utilities Customer Engagement 6-20 units	\$ 65,743.07	132-34	14,461.23	US	180 Days
132-33	7017066c	SAP Enterprise Integration for Utilities Customer Engagement, 21-50 units	\$ 49,964.74	132-34	10,990.53	US	180 Days

132-33	7017066d	SAP Enterprise Integration for Utilities Customer Engagement, 51-100 units	\$ 30,241.81	132-34	6,652.16	US	180 Days
132-33	7017066e	SAP Enterprise Integration for Utilities Customer Engagement, 101-500 units	\$ 15,778.34	132-34	3,470.69	US	180 Days
132-33	7017066f	SAP Enterprise Integration for Utilities Customer Engagement, above 500 units	\$ 10,518.89	132-34	2,313.80	US	180 Days
132-33	7017067a	SAP Enterprise Integration for Customer Loyalty mobile app up to 5 units	\$ 39,445.84	132-34	8,676.74	US	180 Days
132-33	7017067b	SAP Enterprise Integration for Customer Loyalty mobile app 6 - 20 units	\$ 27,612.09	132-34	6,073.72	US	180 Days
132-33	7017067c	SAP Enterprise Integration for Customer Loyalty mobile app 21 – 50 units	\$ 19,722.92	132-34	4,338.37	US	180 Days
132-33	7017067d	SAP Enterprise Integration for Customer Loyalty mobile app 51 – 100 units	\$ 11,833.75	132-34	2,603.02	US	180 Days
132-33	7017067e	SAP Enterprise Integration for Customer Loyalty mobile app 101 – 500 units	\$ 6,574.31	132-34	1,446.12	US	180 Days
132-33	7017067f	SAP Enterprise Integration for Customer Loyalty mobile app above 500 units	\$ 3,944.58	132-34	867.67	US	180 Days
132-33	7016021	SAP Mobile Documents	\$ 131.99	132-34	28.92	US	180 Days
132-33	7015797	SAP Enterprise Integration for Work Manager for TRIRIGA	\$ 4,339.55	132-34	954.44	US	180 Days
132-33	7015796	SAP Enterprise Integration for Auditor for Maximo	\$ 4,339.55	132-34	954.44	US	180 Days
132-33	7015795	SAP Enterprise Integration for Inventory Manager for Maximo	\$ 1,972.80	132-34	433.84	US	180 Days
132-33	7015794	SAP Enterprise Integration for Calibrations for Maximo	\$ 394.96	132-34	86.77	US	180 Days
132-33	7015793	SAP Enterprise Integration for Work Manager for Maximo	\$ 4,339.55	132-34	954.44	US	180 Days

132-33	7017104	SAP Enterprise Integration for Receivables Manager mobile app	\$ 394.96	132-34	86.77	US	180 Days
132-33	7016975	SAP Mobile App Protection by Mocana	\$ 104.79	132-34	23.14	US	180 Days
132-33	7017105	SAP Enterprise Integration for Sales Pipeline Simulator mobile app	\$ 394.96	132-34	86.77	US	180 Days
132-33	7016863a	SAP Enterprise Integration for Mobile Shopping mobile app up to 5 units	\$ 65,743.07	132-34	14,461.23	US	180 Days
132-33	7016863b	SAP Enterprise Integration for Mobile Shopping mobile app 6 - 20 units	\$ 46,020.15	132-34	10,122.86	US	180 Days
132-33	7016863c	SAP Enterprise Integration for Mobile Shopping mobile app 21 – 50 units	\$ 32,871.54	132-34	7,230.61	US	180 Days
132-33	7016863d	SAP Enterprise Integration for Mobile Shopping mobile app 51 – 100 units	\$ 19,722.92	132-34	4,338.37	US	180 Days
132-33	7016863e	SAP Enterprise Integration for Mobile Shopping mobile app 101 – 500 units	\$ 10,960.20	132-34	2,410.78	US	180 Days
132-33	7016863f	SAP Enterprise Integration for Mobile Shopping mobile app above 500 units	\$ 6,574.31	132-34	1,446.12	US	180 Days
		<b>SAP BusinessObjects Products</b>					
		<b>SAP BusinessObjects Business Intelligence (BI) Solutions</b>					
		<b>* SAP BI Suite</b>					
132-33	7017688	SAP BusinessObjects BI Suite (user)	\$ 2,519.90	132-34	554.35	US	180 Days
132-33	7017689	SAP BusinessObjects BI Suite (CS)	\$ 201,612.09	132-34	44,347.76	US	180 Days
132-33	7017690	SAP BusinessObjects BI suite, analytics edition (user)	\$ 3,024.69	132-34	665.22	US	180 Days
132-33	7017691	SAP BusinessObjects BI suite, analytics edition (CS)	\$ 241,057.93	132-34	53,024.50	US	180 Days

132-33	7017692	SAP BusinessObjects BI, version for SAP applications	\$ 1,370.28	132-34	301.37	US	180 Days
		<b>* SAP BI Components (design your own)</b>					
132-33	7017693	SAP BusinessObjects Business Intelligence Platform (user)	\$ 1,424.69	132-34	313.33	US	180 Days
132-33	7017694	SAP BusinessObjects Business Intelligence Platform (CS)	\$ 115,050.88	132-34	25,307.15	US	180 Days
132-33	7017695	SAP BusinessObjects BI platform, analytics edition (user)	\$ 1,643.32	132-34	361.54	US	180 Days
132-33	7017696	SAP BusinessObjects BI platform, analytics edition (CS)	\$ 133,677.58	132-34	29,404.49	US	180 Days
132-33	7017697	SAP Crystal Reports (user)	\$ 148.11	132-34	32.59	US	180 Days
132-33	7017698	SAP Crystal Reports (CS)	\$ 10,957.18	132-34	2,410.20	US	180 Days
132-33	7017699	SAP BusinessObjects Web Intelligence (user)	\$ 411.08	132-34	90.43	US	180 Days
132-33	7017700	SAP BusinessObjects Web Intelligence (CS)	\$ 36,651.89	132-34	8,062.23	US	180 Days
132-33	7017701	SAP BusinessObjects Analysis edition for OLAP (user)	\$ 411.08	132-34	90.43	US	180 Days
132-33	7017702	SAP BusinessObjects Analysis edition for OLAP (CS)	\$ 36,651.89	132-34	8,062.23	US	180 Days
132-33	7017703	SAP BusinessObjects Analysis edition for Office (user)	\$ 285.14	132-34	62.67	US	180 Days
132-33	7017704	SAP BusinessObjects Analysis edition for Office (CS)	\$ 23,832.75	132-34	5,242.29	US	180 Days
132-33	7017705	SAP BusinessObjects Dashboards (user)	\$ 411.08	132-34	90.43	US	180 Days
132-33	7017706	SAP BusinessObjects Dashboards (CS)	\$ 36,651.89	132-34	8,062.23	US	180 Days
132-33	7017707	SAP BusinessObjects Explorer (user)	\$ 411.08	132-34	90.43	US	180 Days
132-33	7017708	SAP BusinessObjects Explorer (CS)	\$ 36,651.89	132-34	8,062.23	US	180 Days

132-33	7017709	SAP BusinessObjects BI Location Intelligence by Galileo (user)	\$ 345.59	132-34	75.97	US	180 Days
132-33	7017710	SAP BusinessObjects BI Location Intelligence by Galileo (CS)	\$ 30,680.10	132-34	6,748.57	US	180 Days
132-33	7016164	SAP Lumira	\$ 1,249.37	132-34	274.77	US	180 Days
		<b>* SAP BI: Advanced analytics</b>					
132-33	7016791	SAP InfiniteInsight Modeler	\$ 52,594.46	132-34	11,568.98	US	180 Days
132-33	7016792	SAP InfiniteInsight Engine	\$ 6,574.31	132-34	1,446.12	US	180 Days
132-33	7016793	SAP InfiniteInsight Social	\$ 6,574.31	132-34	1,446.12	US	180 Days
132-33	7016794	SAP InfiniteInsight Recommendation	\$ 6,574.31	132-34	1,446.12	US	180 Days
		<b>SAP Enterprise Information Mgmt Solutions</b>					
132-33	7015925	SAP Data Migration, Perpetual Package	\$ 65,743.07	132-34	14,461.23	US	180 Days
		<b>* SAP Enterprise Information Management (EIM): Data services</b>					
132-33	7017592	SAP Data Services, enterprise edition	\$ 82,179.35	132-34	18,076.53	US	180 Days
132-33	7017593	SAP Data Services, workgroup edition	\$ 65,743.07	132-34	14,461.23	US	180 Days
132-33	7017594	SAP Data Services, accurate analytics option	\$ 54,785.89	132-34	12,051.02	US	180 Days
132-33	7017595	SAP Data Services, accurate processes option	\$ 54,785.89	132-34	12,051.02	US	180 Days
132-33	7017596	SAP Data Services	\$ 82,179.35	132-34	18,076.53	US	180 Days
132-33	7017597	SAP Information Steward	\$ 82,179.35	132-34	18,076.53	US	180 Days
132-33	7017598	SAP Inform. Stew. Multi-Source Intgr. by MITI Add-on	\$ 109,571.79	132-34	24,102.05	US	180 Days
		<b>* SAP Enterprise Information Management (EIM): Data integration</b>					
132-33	7017599	SAP Data Integrator	\$ 41,089.17	132-34	9,038.27	US	180 Days
		<b>* SAP EIM: Data quality management</b>					
132-33	7017600	SAP Data Quality Management	\$ 54,785.89	132-34	12,051.02	US	180 Days

132-33	7017601	SAP Data Quality Management, version for SAP Solutions	\$ 54,785.89	132-34	12,051.02	US	180 Days
		<b>SAP Governance, Risk &amp; Compliance (GRC) Solutions</b>					
132-33	7017574	SAP Access Control	\$ 32,740.55	132-34	7,201.69	US	180 Days
132-33	7017575	SAP Access Control, starter edition	\$ 11,439.80	132-34	2,516.25	US	180 Days
132-33	7017576	SAP Process Control	\$ 4,865.49	132-34	1,070.13	US	180 Days
132-33	7017577	SAP Risk Management	\$ 3,550.63	132-34	780.91	US	180 Days
132-33	7017578	SAP GTS, Export	\$ 198,544.08	132-34	43,672.91	US	180 Days
132-33	7017579	SAP GTS, Import	\$ 255,083.12	132-34	56,109.56	US	180 Days
132-33	7017580	SAP GTS, Restitution	\$ 113,078.09	132-34	24,873.31	US	180 Days
132-33	7017581	SAP GTS, Trade Preferences	\$ 226,156.17	132-34	49,746.62	US	180 Days
132-33	7017582	SAP GTS, Bundle	\$ 479,924.43	132-34	105,566.96	US	180 Days
132-33	7017583	SAP GTS Goods Movement with EMCS	\$ 71,002.52	132-34	15,618.13	US	180 Days
132-33	7017584	SAP GTS, Sanction Party List Service	\$ 211,692.70	132-34	46,565.15	US	180 Days
132-33	7017588	SAP Audit Management	\$ 5,259.45	132-34	1,156.90	US	180 Days
132-33	7017589	SAP GTS, processing trade in China	\$ 328,715.37	132-34	72,306.14	US	180 Days
		<b>SAP Enterprise Performance Mgmt (EPM) Solutions</b>					
132-33	7017725	SAP Business Plan & Cons, vers f Microsoft Platf (BPC), Prof Ed	\$ 13,148.61	132-34	2,892.25	US	180 Days
132-33	7017726	SAP Business Plan & Cons, vers f Microsoft Platf (BPC), Std Ed	\$ 4,602.52	132-34	1,012.29	US	180 Days
132-33	7017727	SAP Business Plan & Cons, vers f SAP NetWeaver (BPC), Prof Ed	\$ 13,148.61	132-34	2,892.25	US	180 Days
132-33	7017728	SAP Business Plan & Cons, vers f SAP NetWeaver (BPC), Std Ed	\$ 4,602.52	132-34	1,012.29	US	180 Days
132-33	7017729	SAP Business Plan & Cons, lic for bus plan only, vers f Microsoft Platf, Prof Ed	\$ 8,547.10	132-34	1,879.96	US	180 Days
132-33	7017730	SAP Business Plan & Cons, lic for bus plan only, vers f Microsoft Platf, Std Ed	\$ 2,629.72	132-34	578.45	US	180 Days

132-33	7017731	SAP Business Plan & Cons, lic for bus plan only, vers f SAP NetWeaver, Prof Ed	\$ 8,547.10	132-34	1,879.96	US	180 Days
132-33	7017732	SAP Business Plan & Cons, lic for bus plan only, vers f SAP NetWeaver, Std Ed	\$ 2,629.72	132-34	578.45	US	180 Days
132-33	7017733	SAP Business Plan & Cons, lic for cons only, vers f Microsoft Platf, Prof Ed	\$ 11,570.78	132-34	2,545.18	US	180 Days
132-33	7017734	SAP Business Plan & Cons, lic for cons only, vers f Microsoft Platf, Std Ed	\$ 3,287.66	132-34	723.06	US	180 Days
132-33	7017735	SAP Business Plan & Cons, SAP NetWeaver Platf Acc Comp	\$ 22,352.64	132-34	4,916.82	US	180 Days
132-33	7017736	SAP Business Plan & Cons, Microsoft Platf Acc Comp	\$ 22,352.64	132-34	4,916.82	US	180 Days
132-33	7017737	SAP Strategy Management, Professional Edition	\$ 6,969.27	132-34	1,532.89	US	180 Days
132-33	7017738	SAP Strategy Management, Standard Edition	\$ 3,287.66	132-34	723.06	US	180 Days
132-33	7017739	SAP Financial Information Management (FIM), Professional Edition	\$ 4,602.52	132-34	1,012.29	US	180 Days
132-33	7017740	SAP Financial Information Management (FIM), Standard Edition	\$ 3,287.66	132-34	723.06	US	180 Days
132-33	7017741	SAP Financial Consolidation, Professional Edition	\$ 13,148.61	132-34	2,892.25	US	180 Days
132-33	7017742	SAP Financial Consolidation, Standard Edition	\$ 4,602.52	132-34	1,012.29	US	180 Days
132-33	7017743	SAP Profitability and Cost Management, Professional Edition	\$ 24,325.44	132-34	5,350.65	US	180 Days
132-33	7017744	SAP Profitability and Cost Management, Standard Edition	\$ 11,176.83	132-34	2,458.41	US	180 Days
132-33	7017745	SAP Disclosure Management, Professional Edition	\$ 13,543.58	132-34	2,979.01	US	180 Days
132-33	7017746	SAP Disclosure Management, Standard Edition	\$ 5,917.38	132-34	1,301.51	US	180 Days



132-33	7017762	SAP Disclosure Management, XBRL reporting add-on for CoRep	\$ 10,518.89	132-34	2,313.80	US	180 Days
132-33	7017763	SAP Disclosure Management, XBRL reporting add-on for FinRep	\$ 10,518.89	132-34	2,313.80	US	180 Days
132-33	7017764	SAP Disclosure Management, XBRL reporting add-on for Solvency II Pillar 3	\$ 21,037.78	132-34	4,627.59	US	180 Days
		<b>SAP Analytic Solutions</b>					
132-33	7011679	SAP Trade Promotion Effectiveness Analysis	\$ 3,944.58	132-34	867.67	US	180 Days
132-33	7011720	SAP Sales Analysis for Retail, edition for SAP HANA	\$ 3,550.63	132-34	780.91	US	180 Days
132-33	7011818	SAP Net Margin Analysis	\$ 98,614.61	132-34	21,691.84	US	180 Days
132-33	7015435	SAP Portfolio and Project Management for Portfolio Analysis	\$ 5,259.45	132-34	1,156.90	US	180 Days
		<b>SAP BusinessObjects Learning Products</b>					
132-33	7011449	Knowl Acc for SAP Business Planning & Consol (user)	\$ 96.73	132-34	21.21	US	180 Days
132-33	7011450	SAP BusObjects Knowl Acc Bundle f BI Suite (NU)	\$ 460.45	132-34	101.23	US	180 Days
132-33	7011451	SAP BusObjects Knowl Acc Bundle f BI Suite (CS)	\$ 26,297.23	132-34	5,784.49	US	180 Days

## SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS

### PREAMBLE

**Oakland Consulting Group, Inc.** provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

### COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact **Tom Cornell, VP and COO, 301-577-4111x228, [tcornell@ocg-inc.com](mailto:tcornell@ocg-inc.com)**.

**BEST VALUE  
BLANKET PURCHASE AGREEMENT  
FEDERAL SUPPLY SCHEDULE**

BPA NUMBER \_\_\_\_\_

**OAKLAND CONSULTING GROUP, INC.  
BLANKET PURCHASE AGREEMENT**

Pursuant to GSA Federal Supply Schedule Contract Number(s) \_\_\_\_\_, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

- (1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
_____	_____
_____	_____

- (2) Delivery:

DESTINATION	DELIVERY SCHEDULES / DATES
_____	_____
_____	_____

- (3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be \_\_\_\_\_.

- (4) This BPA does not obligate any funds.

- (5) This BPA expires on \_\_\_\_\_ or at the end of the contract period, whichever is earlier.

- (6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
_____	_____
_____	_____
_____	_____

- (7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

- (8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;
- (d) Model Number or National Stock Number (NSN);
- (e) Purchase Order Number;
- (f) Date of Purchase;
- (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
- (h) Date of Shipment.

- (9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

- (10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

9501 Sheridan St., Suite 200, Lanham, MD 20706 Tel: 301-577-4111; Fax: 301-577-0250